

## Your Financial Plan

Prepared for:
Bill Smith
Mary Smith
Financial Advisor, CFP
AB
Financial Planner
Any Address
Any City, AB
T5T 5T5
(780) 5555555
mike@razorplan.com

## YOUR LOGO HERE

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| Client Information | Bill | Mary |
| :--- | ---: | ---: |
| Date of Birth: | Jan 01, 1980 | Jan 01, 1980 |
| Marital Status: | Married | Married |
| Income: | $\$ 100,000$ | $\$ 100,000$ |
| Occupation: | 60 | 60 |
| Retirement Age: | 90 | 90 |
| Life Expectancy: |  |  |
|  | Pre-Retirement | Post-Retirement |
| Risk Profile |  |  |
|  | Conservative | Conservative |
| RRSP/RRIF and Locked-In: | $5.00 \%$ | $5.00 \%$ |
| $\quad$ Rate of Return: | Conservative | Conservative |
| Cash, TFSA and Corporate: | $5.00 \%$ | $5.00 \%$ |
| Rate of Return: | $40.00 \%$ | $40.00 \%$ |

## Investment Assets



| $\square$ Non-Registered: | $\$ 0$ |
| :--- | ---: |
| $\square$ TFSA: | $\$ 44,000$ |
| $\square$ RRSP/RRIF: | $\$ 300,000$ |
| $\square$ LRSP/LIRA: | $\$ 0$ |
| $\square$ Insurance*: | $\$ 500,000$ |
| $\square$ Corporate: |  |
|  | $\$ 844,000$ |
| Total Investments: |  |
| RRSP Contribution Room: | $\$ 65,000$ |
| TFSA Contribution Room: | $\$ 60,000$ |

*Includes life insurance cash values

## Total Assets



## Total Liabilities



- Other Mortgage: \$0
gage


LOC/Other: $\quad \$ 35,000$

- IRP Loan:
- Corporate:

Liabilities:
\$350,000
\$374,345

## Planning Options

Your financial situation offers you a number of planning options. The planning options presented are based on numerous assumptions that are certain to change and cannot be guaranteed. Actual results will vary over the life of your plan.

The above values represent the first year of retirement only, it is assumed that all future years receive the same percent adjustment.

## Option \#2: Retire Sooner

Planned Retirement Age: 60
Estimated number of years you can retire before your planned retirement age: 3
Attainable Retirement Age: 57

The above values assume a full year change to the retirement age beginning Jan $1^{\text {st }}$.
Option \#3: Take Less Risk
Portfolio Rate of Return: 5.00 \%
Estimated amount you can reduce portfolio rate of return: $1.19 \%$
Required Rate of Return: 3.81 \%

Portfolio Rate of Return represents the equivalent lifetime return projected based on the four rates of returns entered
Option \#4: Asset Allocation
Projected Capital at Retirement:
\$2,843,900
Based on the assumptions, you are projected to have sufficient retirement capital.
Required Capital at Retirement:
\$2,000,900

## Summary of Goals

As discussed, your goals are:

1. Plan for retirement income.
2. To get out of debt so that we can have more money for other things.
3. To make sure our family is financially secure should either of us die prematurely.

## Recommendations

To reach your goals, this financial analysis suggests that you take action on a few levels:

## Financial Management

To get out of debt you should stop using your credit cards and allocate excess payments to the highest interest debt until it is paid, then to the next highest interest debt and so on.
Time Period: 1-3 Months

Responsibility:
Advisor

## Asset Management

You should make your TFSA contributions at the beginning of each year to allow for maximum tax-free interest growth.

Time Period:
1-3 Months
Responsibility:
Client

## Retirement Planning

The 5 years just before and after you retire is called the "Retirement Risk Zone" where your investments may not have time to recover from a significant market correction before your planned retirement age. It is important that you allocate your investments with this risk in mind.
Time Period:
5-10 Years
Responsibility:
Advisor

## Estate Planning

You should create an estate plan that will help you to minimize income taxes now and in the future.
Time Period:
6-12 Months
Responsibility:
Advisor

## Methodology

This analysis will vary in scope and complexity depending upon your needs. Your situation can range from advice that focuses on one more financial goals to advice that is comprehensive, involving integration across multiple financial planning disciplines.
This analysis is completed in two life phases: wealth accumulation (save) and wealth decumulation (spend). Using this process will provide you with an understanding of your current situation and the options available that can help you achieve your financial goals.

## Wealth Accumulation:

Starting with the value of your assets, planned savings are added each year with interest calculated using the assumed rate of return and frequency of your savings. The future value of your investments will be determined by how much your annual savings change overtime due to inflation and/or cash flow constraints and the tax treatment of each investment.

## Retirement Income:

Wealth decumulation involves comparing your income goals in retirement to the after-tax "base" income you can expect to receive from pensions, government benefits, RRIF minimums and any employment income you plan to earn. Any gaps are then made up using withdrawals from your investments. The withdrawal or decumulation strategy will be determined by your advisor taking into consideration whether your goal is to maximize your after-tax estate value or your ability to spend the maximum amount in retirement.
Income tax is calculated each year using progressive tax rates as prescribed by the Federal Income Tax Act and the province in which you live. Age/Pension tax credits and the applicable clawback of government benefits in addition to any provincial surtax are also calculated to provide the most accurate tax assumptions possible based on current legislation and the estimated rate of inflation.

## Index Assumptions

Growth Rates
Rate of Inflation: ..... 3.00 \%
Portfolio Rate of Return: ..... 5.00 \%
Real Estate Growth Rate: ..... 3.00 \%
Business Operations Growth Rate: ..... 0.00 \%
Lifestyle Funding Cost of Borrowing: ..... 0.00 \%
Tax Rates
Tax Efficiency (Wealth Accumulation): ..... 40.00 \%
Tax Efficiency (Retirement): ..... 40.00 \%
Income Splitting Efficiency: ..... 80.00 \%
Top Marginal Rate of Tax in Province: ..... 48.00 \%
Top Corporate Tax Rate on Investment Income: ..... 48.67 \%

$\square$ Retirement Investments $\square$ Cash Investments $\square$ Corporate Investments $\square$ Corporate Fixed Assets $\square$ Investment Real Estate $\square$ Principal Residence $\square$ Other Assets $\square$ Personal Insurance Cash Value ■ Corporate Insurance Cash Value - Total Net Assets - Required Retirement Assets - Estate Worth
$\Delta$ Client Life Expectancy $\Delta$ Spouse Life Expectancy

The Financial Assets chart provides an analysis of your financial situation as it relates to your wealth and income goals. Your projected Net Worth is calculated as the sum of your total assets less any debts, and your Estate Worth is calculated as the sum of your Net Worth and life insurance death benefits less any taxes payable at death. The gap between your Estate Worth and Net Worth is the portion of your wealth that will be lost to taxation on death.

Required Retirement Assets represent the minimum investment assets needed to fund your retirement each year. If Required Retirement Assets are greater than the sum of your investment assets, and you do not increase the amount you are saving now, you may be left with few options other than to liquidate fixed assets or reduce spending in retirement.

Liquid Assets

| Retirement Investments: | \$300,000 |
| :---: | :---: |
| Cash Investments: | \$44,000 |
| Insurance Cash Surrender Values*: | \$0 |
| Corporate Investments: | \$500,000 |
| Total Liquid Assets: | \$844,000 |
| Fixed Assets |  |
| Real Estate: | \$500,000 |
| Net Corporate Assets: | \$500,000 |
| Other Assets: | \$0 |
| Total Fixed Assets: | \$1,000,000 |
| Personal Liabilities: | (\$350,000) |
| Net Worth: | \$1,494,000 |
| Terminal Taxes: | (\$374,345) |
| Life Insurance Benefits**: | \$1,000,000 |
| Estate Worth: | \$2,119,655 |

*Includes both personal and corporate insurance cash values less any borrowing **Does not include Cash Surrender Values

## Income Producing Assets



The above chart compares the current and/or projected value of your income producing investments with the amount you require to meet your income goals.

If the value of your income producing assets is significantly less than the required amount, you may be left with few options other than to liquidate fixed assets or reduce spending in retirement.

## Investment Assets

Retirement Savings (RRSP \& RRIF)
Locked-In Retirement Savings (LRSP)
Tax Free Savings Account (TFSA)
Non-Registered Cash Accounts
Life Insurance Cash Value

## Sub-Total

## Fixed Assets

Principal Residence
Recreation \& Investment Properties
Other Assets
Sub-Total

## Corporate Assets

Investment Savings
Life Insurance Cash Value
Real Estate \& Goodwill

## Sub-Total

## Total Assets

## Liabilities

Home Mortgage
Other Debts
Corporate Real Estate Debt

## Total Liabilities

## Net Worth

## Estate Assets

Personal Life Insurance*
Corporate Life Insurance*

## Estate Liabilities

Personal Taxes
Corporate Taxes

## Estate Worth

| Current Value |  |  |
| ---: | ---: | ---: |
| Bill | Mary | Total |
| $\$ 150,000$ | $\$ 150,000$ | $\$ 300,000$ |
| $\$ 0$ | $\$ 0$ | $\$ 0$ |
| $\$ 22,000$ | $\$ 22,000$ | $\$ 44,000$ |
| $\$ 0$ | $\$ 0$ | $\$ 0$ |
| $\$ 172,000$ | $\$ 172,000$ | $\$ 0$ |
|  |  | $\$ 344,000$ |
|  |  | $\$ 500,000$ |
|  |  | $\$ 0$ |
|  |  | $\$ 500,000$ |
|  |  | $\$ 500,000$ |
|  |  | $\$ 0$ |
|  |  | $\$ 500,000$ |
|  |  | $\$ 1,000,000$ |
|  |  | $\$ 1,844,000$ |

\$300,000
\$50,000
\$350,000
\$1,494,000

## $\$ 0$

\$1,000,000
\$204,000
\$170,345
\$2,119,655

| Bill | Mary | Total |
| :---: | :---: | :---: |
| \$579,930 | \$579,930 | \$1,159,861 |
| \$0 | \$0 | \$0 |
| \$273,206 | \$273,206 | \$546,411 |
| \$12,562 | \$12,562 | \$25,124 |
| \$865,698 | \$865,698 | \$0 |
|  |  | \$1,731,396 |
|  |  | \$903,056 |
|  |  | \$0 |
|  |  | \$0 |
|  |  | \$903,056 |
|  |  | \$1,107,598 |
|  |  | \$236,544 |
|  |  | \$661,222 |
|  |  | \$2,005,364 |
|  |  | \$4,639,816 |
|  |  | \$0 |
|  |  | \$0 |
|  |  | \$0 |
|  |  | \$0 |
|  |  | \$4,639,816 |
|  |  | \$0 |
|  |  | \$1,236,544 |
|  |  | \$858,020 |
|  |  | \$244,357 |
|  |  | \$4,773,982 |
| *Net of any Cash Value included under Investment Assets |  |  |
|  |  | arch 10, 2020 |

## LIFESTYLE NEEDS

|  | Pre-Retirement | Active Retirement |  |
| :--- | ---: | ---: | ---: | ---: |
| Bill Smith | 40 | 60 |  |
| Mary Smith | 40 | 60 |  |
| Monthly Income | $\$ 8,000$ | 75 |  |
| Annual Income | $\$ 96,000$ | $\$ 8,000$ |  |

* The income goal displayed represents the target minimum, additional annual needs are not included in these values

$\square$ Government Benefits $\square$ Pension Plans $\square$ Retirement Investments $\square$ Cash Investments $\square$ Corporate Investments $\square$ Other Income $\square$ Allocated Income $\square$ UnAllocated Income $\quad$ Lifestyle Deficiencies - Lifestyle Goals $\boldsymbol{\Delta}$ Client Life Expectancy $\Delta$ Spouse Life Expectancy

The Cash Flow chart provides an analysis of your financial situation as it relates to your planned spending and lifestyle goals. Included are the different sources of income you are projected to receive in retirement after deducting any applicable withholding taxes. At any point should your sources of income be less than the amount you plan to spend, a Lifestyle Deficiency will be created. All Lifestyle Deficiencies are assumed to be financed using a notional line of credit that is then factored into your projected Net Worth.

In retirement, all sources of income received are grouped together by type. The amount withdrawn from each type of investment will depend on several factors including minimum withdrawals from registered investments, and strategies implemented to minimize tax.


## Attainable Retirement Lifestyle

| Year | 2020 | 2021 | 2022 | 2023 | 2024 | Year | 2020 | 2021 | 2022 | 2023 | 2024 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sources of Income |  |  |  |  |  | Excess Allocations |  |  |  |  |  |
| Bill |  |  |  |  |  | Lifestyle / Spend | \$0 | \$0 | \$0 | \$0 | \$0 |
| Earned Income | \$100,000 | \$103,000 | \$106,090 | \$109,273 | \$112,551 | First Priorities |  |  |  |  |  |
| Pension/Other | \$0 | \$0 | \$0 | \$0 | \$0 | Credit Cards | \$5,719 | \$6,538 | \$0 | \$0 | \$0 |
| Less W/H Taxes | $(\$ 27,841)$ | $(\$ 28,800)$ | $(\$ 29,825)$ | $(\$ 30,885)$ | $(\$ 31,811)$ | Lines of Credit | \$0 | \$2,938 | \$13,967 | \$13,452 | \$0 |
| Mary |  |  |  |  |  | Principal Residence | \$0 | \$0 | \$0 | \$1,429 | \$19,153 |
| Earned Income | \$100,000 | \$103,000 | \$106,090 | \$109,273 | \$112,551 | Second Priorities |  |  |  |  |  |
| Pension/Other | \$0 | \$0 | \$0 | \$0 | \$0 | Non-Reg/TFSA | \$0 | \$0 | \$0 | \$0 | \$0 |
| Less W/H Taxes | (\$27,841) | $(\$ 28,800)$ | $(\$ 29,825)$ | $(\$ 30,885)$ | (\$31,811) |  |  |  |  |  |  |
| Tax Refund | \$0 | \$2,916 | \$3,014 | \$3,119 | \$3,228 |  |  |  |  |  |  |
| Net Cash Flow | \$144,319 | \$151,315 | \$155,544 | \$159,895 | \$164,707 |  |  |  |  |  |  |
|  |  |  |  |  |  | Total | \$5,719 | \$9,475 | \$13,967 | \$14,881 | \$19,153 |
| Planned Allocations |  |  |  |  |  |  |  |  |  |  |  |
| Tax Due | \$0 | \$0 | \$0 | \$0 | \$0 | Total Allocations |  |  |  |  |  |
| Lifestyle | \$96,000 | \$98,880 | \$101,846 | \$104,902 | \$108,049 | Lifestyle | \$96,000 | \$98,880 | \$101,846 | \$104,902 | \$108,049 |
| Debts/Credit | \$6,600 | \$6,600 | \$3,000 | \$3,000 | \$0 | Debts/Credit | \$12,319 | \$16,075 | \$16,967 | \$16,452 | \$0 |
| Mortgages | \$24,000 | \$24,000 | \$24,000 | \$24,000 | \$24,000 | Mortgages | \$24,000 | \$24,000 | \$24,000 | \$25,429 | \$43,153 |
| RRSP/LRSP | \$8,400 | \$8,652 | \$8,912 | \$9,179 | \$9,454 | RRSP/LRSP | \$8,400 | \$8,652 | \$8,912 | \$9,179 | \$9,454 |
| Non-Reg/TFSA | \$3,600 | \$3,708 | \$3,819 | \$3,934 | \$4,052 | Non-Reg/TFSA | \$3,600 | \$3,708 | \$3,819 | \$3,934 | \$4,052 |
| Insurance | \$0 | \$0 | \$0 | \$0 | \$0 | Insurance | \$0 | \$0 | \$0 | \$0 | \$0 |
| Total | \$138,600 | \$141,840 | \$141,577 | \$145,015 | \$145,555 | Total | \$144,319 | \$151,315 | \$155,544 | \$159,895 | \$164,707 |
| Excess/Deficiency | \$5,719 | \$9,475 | \$13,967 | \$14,881 | \$19,153 | Un-Allocated | \$0 | \$0 | \$0 | \$0 | \$0 |
| Bill and Mary S |  |  | 10 |  |  |  |  |  |  | March 10, 2020 |  |


| Year | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2026 | 2027 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
| Bill |  |  |  |  |  |  |  |  |
| Earned Income | \$100,000 | \$103,000 | \$106,090 | \$109,273 | \$112,551 | \$115,927 | \$119,405 | \$122,987 |
| CPP/QPP Benefits | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| OAS Benefits | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Pension Plans | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Other Income | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Mary |  |  |  |  |  |  |  |  |
| Earned Income | \$100,000 | \$103,000 | \$106,090 | \$109,273 | \$112,551 | \$115,927 | \$119,405 | \$122,987 |
| CPP/QPP Benefits | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| OAS Benefits | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Pension Plans | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Other Income | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Total Withholding Taxes | $\begin{aligned} & \hline \$ 200,000 \\ & (\$ 55,681) \end{aligned}$ | $\begin{aligned} & \hline \$ 206,000 \\ & (\$ 57,601) \end{aligned}$ | $\begin{aligned} & \hline \$ 212,180 \\ & (\$ 59,650) \end{aligned}$ | $\begin{aligned} & \hline \$ 218,545 \\ & (\$ 61,769) \end{aligned}$ | $\begin{aligned} & \hline \$ 225,102 \\ & (\$ 63,622) \end{aligned}$ | $\begin{aligned} & \hline \$ 231,855 \\ & (\$ 65,531) \end{aligned}$ | $\begin{aligned} & \hline \$ 238,810 \\ & (\$ 67,497) \end{aligned}$ | $\begin{aligned} & \hline \$ 245,975 \\ & (\$ 69,522) \end{aligned}$ |
| Investment Withdrawals / (Savings) |  |  |  |  |  |  |  |  |
| Registered Retirement Plans | $(\$ 8,400)$ | $(\$ 8,652)$ | $(\$ 8,912)$ | $(\$ 9,179)$ | $(\$ 9,454)$ | $(\$ 9,738)$ | $(\$ 10,030)$ | $(\$ 10,331)$ |
| Withholding Taxes | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Non-Registered / Cash | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| TFSA | $(\$ 3,600)$ | $(\$ 3,708)$ | $(\$ 3,819)$ | $(\$ 3,934)$ | $(\$ 4,052)$ | $(\$ 4,173)$ | $(\$ 4,299)$ | $(\$ 4,428)$ |
| Corporate Investment, Dividends | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Total | $(\$ 12,000)$ | (\$12,360) | (\$12,731) | $(\$ 13,113)$ | $(\$ 13,506)$ | (\$13,911) | $(\$ 14,329)$ | $(\$ 14,758)$ |
| Debt \& Insurance |  |  |  |  |  |  |  |  |
| Home Mortgage | $(\$ 24,000)$ | (\$24,000) | $(\$ 24,000)$ | $(\$ 25,429)$ | $(\$ 43,153)$ | (\$44,435) | (\$45,755) | $(\$ 47,115)$ |
| Other Debts | $(\$ 12,319)$ | $(\$ 16,075)$ | $(\$ 16,967)$ | $(\$ 16,452)$ | \$0 | \$0 | \$0 | \$0 |
| Life Insurance Premiums | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Total | $(\$ 36,319)$ | $(\$ 40,075)$ | $(\$ 40,967)$ | $(\$ 41,881)$ | $(\$ 43,153)$ | $(\$ 44,435)$ | $(\$ 45,755)$ | $(\$ 47,115)$ |
| Net Cash Flow | \$96,000 | \$95,964 | \$98,833 | \$101,782 | \$104,821 | \$107,978 | \$111,230 | \$114,579 |
| Lifestyle / Discretionary Spending | \$96,000 | \$95,964 | \$98,833 | \$101,782 | \$104,821 | \$107,978 | \$111,230 | \$114,579 |
| Income Tax Summary |  |  |  |  |  |  |  |  |
| Net Tax: Bill | $(\$ 26,383)$ | $(\$ 27,294)$ | $(\$ 28,265)$ | (\$29,271) | $(\$ 30,155)$ | $(\$ 31,066)$ | $(\$ 32,004)$ | $(\$ 32,970)$ |
| Net Tax: Mary | $(\$ 26,383)$ | $(\$ 27,294)$ | $(\$ 28,265)$ | $(\$ 29,271)$ | $(\$ 30,155)$ | $(\$ 31,066)$ | $(\$ 32,004)$ | $(\$ 32,970)$ |
| Total Income Tax |  |  |  |  |  |  |  |  |
| Paid at Source* | \$55,681 | \$57,601 | \$59,650 | \$61,769 | \$63,622 | \$65,531 | \$67,497 | \$69,522 |
| Tax Refund / (Payable)* | \$2,916 | \$3,014 | \$3,119 | \$3,228 | \$3,313 | \$3,399 | \$3,489 | \$3,581 |
| *Does not include CPP/EI deductions |  |  | The above information is an estimate only and cannot be guaranteed, it is for illustration purposes only |  |  |  |  |  |
| Bill and Mary Smith |  |  | 11 |  |  |  |  | ch 10, 2020 |



- Average Tax Rate - Highest Tax Rate (Client) - Highest Tax Rate (Spouse) ■ Tax Credit Clawback (Client) $\quad$ Tax Credit Clawback (Spouse)
© Client Life Expectancy $\Delta$ Spouse Life Expectancy

The Income Tax chart provides an analysis of your financial situation as it relates to the percentage of your income that will be paid in tax. Your Average Tax Rate is calculated as total income taxes divided by total income, and your Highest Tax Rate is the percentage of tax paid on your last dollar earned, including any Clawback.

Also displayed is any Tax Credit Clawback of Age Credit and Old Age Security (OAS) benefits. These values are expressed as a percentage of tax and are included in the calculation of your Highest Tax Rate. The Age Credit clawback is usually equivalent to less than $5 \%$ tax, depending on the province in which you file, and the Old Age Security clawback is equivalent to a $15 \%$ tax on your annual benefit above the OAS Recovery Tax income threshold.

## Human Capital

All of us have an intangible Human Capital that may be more valuable than all our other tangible assets combined. The process of calculating your Human Capital involves estimating your future earnings potential, then discounting this future cash flow using an appropriate investment rate of return. The lifestyle you enjoy now, and hope to enjoy in your retirement, is only made possible because each year you convert part of your Human Capital into cash, investments, real estate and other assets you will use in the future.

## Current Personal Wealth

| Liquid Assets: | $\$ 844,000$ |
| :--- | ---: |
| Fixed Assets: | $\$ 1,000,000$ |
| Tangible Assets: | $\$ 1,844,000$ |
| HC: Bill | $\$ 1,887,000$ |
| HC: Mary | $\$ 1,949,000$ |
| Total Human Capital: | $\$ 3,836,000$ |
|  | $(\$ 350,000)$ |
| Termilities: | $(\$ 374,000)$ |
| Total Wealth: | $\$ 4,955,000$ |



## Insurance

The insurance needs suggested below are estimated based on your future earnings potential. A complete insurance solution will address your need for all types of insurance including life, disability, critical illness, long term care and estate. To meet your needs and those of your family, the amount of insurance you should maintain may be more or less than illustrated.

| Insurance Needs | Bill | Mary | Methodology |
| :--- | ---: | ---: | :--- |
| Life Insurance: | $\$ 1,887,000$ | $\$ 1,949,000$ | The greater of 'Life Expectancy HC' or your liabilities |
| Disability Insurance: | $\$ 4,700 / \mathrm{m}$ | $\$ 4,700 / \mathrm{m}$ | $70 \%$ of 'Retirement HC' divided by months remaining |
| Critical Illness Insurance: | $\$ 280,000$ | $\$ 280,000$ | An amount equal to '3 Years HC' |
| Long Term Care Insurance: | $\$ 5,600 / \mathrm{m}$ | $\$ 5,600 / \mathrm{m}$ | $70 \%$ of your 'Retirement Needs' |
| Estate Preservation: | $\$ 1,705,000$ | $\$ 1,705,000$ | Estimated Tax Liabilities at Life Expectancy |


| Policy Name | Type | Insured | Coverage |
| :---: | :---: | :---: | :---: |
| Joint Last Policy | Permanent Insurance | Joint Last | \$1,000,000 |

## Survivor Needs



## Estate Needs



## Survivor Needs



## Estate Needs



|  |  |  | Liquid Assets |  |  |  |  | Fixed Assets |  |  | Net Worth |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | Client | Spouse | Retirement Investments | Cash <br> Investments | Personal Ins. CSV | Corporate Investments | Corporate Ins. CSV | Real Estate | Corporate Assets | Other <br> Assets | Total Liabilities | Net Worth |
| 2020 | 40 | 40 | \$323,590 | \$49,882 | \$0 | \$513,518 | \$8,364 | \$515,000 | \$506,000 | \$0 | (\$330,764) | \$1,585,590 |
| 2021 | 41 | 41 | \$348,618 | \$56,168 | \$0 | \$531,615 | \$17,021 | \$530,450 | \$512,180 | \$0 | $(\$ 303,983)$ | \$1,692,069 |
| 2022 | 42 | 42 | \$375,162 | \$62,882 | \$0 | \$550,816 | \$25,982 | \$546,364 | \$518,545 | \$0 | $(\$ 274,876)$ | \$1,804,875 |
| 2023 | 43 | 43 | \$403,307 | \$70,049 | \$0 | \$571,175 | \$35,255 | \$562,754 | \$525,102 | \$0 | $(\$ 239,874)$ | \$1,927,769 |
| 2024 | 44 | 44 | \$433,141 | \$77,696 | \$0 | \$592,745 | \$44,854 | \$579,637 | \$531,855 | \$0 | $(\$ 205,573)$ | \$2,054,354 |
| 2025 | 45 | 45 | \$464,756 | \$85,848 | \$0 | \$615,586 | \$54,788 | \$597,026 | \$538,810 | \$0 | $(\$ 166,176)$ | \$2,190,640 |
| 2026 | 46 | 46 | \$498,251 | \$94,537 | \$0 | \$639,757 | \$65,070 | \$614,937 | \$545,975 | \$0 | (\$124,625) | \$2,333,902 |
| 2027 | 47 | 47 | \$533,729 | \$103,792 | \$0 | \$665,321 | \$75,712 | \$633,385 | \$553,354 | \$0 | $(\$ 80,837)$ | \$2,484,455 |
| 2028 | 48 | 48 | \$571,297 | \$113,645 | \$0 | \$692,343 | \$86,726 | \$652,387 | \$560,955 | \$0 | $(\$ 34,722)$ | \$2,642,630 |
| 2029 | 49 | 49 | \$611,070 | \$138,994 | \$0 | \$720,892 | \$98,126 | \$671,958 | \$568,783 | \$0 | \$0 | \$2,809,824 |
| 2030 | 50 | 50 | \$653,168 | \$170,184 | \$0 | \$751,039 | \$109,925 | \$692,117 | \$576,847 | \$0 | \$0 | \$2,953,279 |
| 2031 | 51 | 51 | \$697,717 | \$203,656 | \$0 | \$782,857 | \$122,137 | \$712,880 | \$585,152 | \$0 | \$0 | \$3,104,399 |
| 2032 | 52 | 52 | \$744,850 | \$239,545 | \$0 | \$816,425 | \$134,776 | \$734,267 | \$593,707 | \$0 | \$0 | \$3,263,569 |
| 2033 | 53 | 53 | \$794,707 | \$277,995 | \$0 | \$851,823 | \$147,858 | \$756,295 | \$602,518 | \$0 | \$0 | \$3,431,195 |
| 2034 | 54 | 54 | \$847,436 | \$319,157 | \$0 | \$889,134 | \$161,397 | \$778,984 | \$611,593 | \$0 | \$0 | \$3,607,701 |
| 2035 | 55 | 55 | \$903,190 | \$363,191 | \$0 | \$928,447 | \$175,411 | \$802,353 | \$620,941 | \$0 | \$0 | \$3,793,533 |
| 2036 | 56 | 56 | \$962,134 | \$410,263 | \$0 | \$969,853 | \$189,915 | \$826,424 | \$630,570 | \$0 | \$0 | \$3,989,158 |
| 2037 | 57 | 57 | \$1,024,439 | \$460,552 | \$0 | \$1,013,446 | \$204,926 | \$851,217 | \$640,487 | \$0 | \$0 | \$4,195,066 |
| 2038 | 58 | 58 | \$1,090,284 | \$514,244 | \$0 | \$1,059,327 | \$220,463 | \$876,753 | \$650,701 | \$0 | \$0 | \$4,411,772 |
| 2039 | 59 | 59 | \$1,159,861 | \$571,535 | \$0 | \$1,107,598 | \$236,544 | \$903,056 | \$661,222 | \$0 | \$0 | \$4,639,816 |
| 2040 | 60 | 60 | \$1,217,852 | \$527,576 | \$0 | \$1,130,397 | \$238,128 | \$930,147 | \$672,059 | \$0 | \$0 | \$4,716,160 |
| 2041 | 61 | 61 | \$1,278,743 | \$472,875 | \$0 | \$1,153,666 | \$239,768 | \$958,052 | \$683,221 | \$0 | \$0 | \$4,786,324 |
| 2042 | 62 | 62 | \$1,342,678 | \$457,005 | \$0 | \$1,177,414 | \$241,466 | \$986,793 | \$694,717 | \$0 | \$0 | \$4,900,073 |
| 2043 | 63 | 63 | \$1,409,810 | \$425,431 | \$0 | \$1,201,651 | \$243,222 | \$1,016,397 | \$706,559 | \$0 | \$0 | \$5,003,070 |
| 2044 | 64 | 64 | \$1,480,298 | \$389,460 | \$0 | \$1,226,387 | \$245,040 | \$1,046,889 | \$718,756 | \$0 | \$0 | \$5,106,829 |
| 2045 | 65 | 65 | \$1,554,310 | \$377,802 | \$0 | \$1,251,632 | \$246,922 | \$1,078,296 | \$731,318 | \$0 | \$0 | \$5,240,280 |
| 2046 | 66 | 66 | \$1,632,024 | \$366,229 | \$0 | \$1,277,396 | \$248,870 | \$1,110,645 | \$744,258 | \$0 | \$0 | \$5,379,421 |
| 2047 | 67 | 67 | \$1,713,622 | \$351,119 | \$0 | \$1,303,691 | \$250,886 | \$1,143,964 | \$757,586 | \$0 | \$0 | \$5,520,867 |
| 2048 | 68 | 68 | \$1,799,301 | \$333,024 | \$0 | \$1,330,527 | \$252,972 | \$1,178,283 | \$771,313 | \$0 | \$0 | \$5,665,420 |
| 2049 | 69 | 69 | \$1,889,263 | \$311,724 | \$0 | \$1,357,916 | \$255,131 | \$1,213,631 | \$785,452 | \$0 | \$0 | \$5,813,118 |
| 2050 | 70 | 70 | \$1,983,723 | \$286,985 | \$0 | \$1,385,868 | \$257,366 | \$1,250,040 | \$800,016 | \$0 | \$0 | \$5,963,999 |
| 2051 | 71 | 71 | \$2,082,906 | \$213,523 | \$0 | \$1,414,396 | \$259,680 | \$1,287,541 | \$815,017 | \$0 | \$0 | \$6,073,062 |
| 2052 | 72 | 72 | \$2,074,115 | \$216,922 | \$0 | \$1,464,462 | \$262,074 | \$1,326,168 | \$830,467 | \$0 | \$0 | \$6,174,208 |
| 2053 | 73 | 73 | \$2,062,804 | \$201,002 | \$0 | \$1,515,552 | \$264,552 | \$1,365,953 | \$846,381 | \$0 | \$0 | \$6,256,243 |
| 2054 | 74 | 74 | \$2,048,802 | \$183,557 | \$0 | \$1,567,631 | \$267,117 | \$1,406,931 | \$862,772 | \$0 | \$0 | \$6,336,810 |
| 2055 | 75 | 75 | \$2,031,949 | \$164,528 | \$0 | \$1,620,688 | \$269,771 | \$1,449,139 | \$879,656 | \$0 | \$0 | \$6,415,732 |
| 2056 | 76 | 76 | \$2,012,105 | \$143,782 | \$0 | \$1,674,692 | \$272,519 | \$1,492,613 | \$897,045 | \$0 | \$0 | \$6,492,756 |
| 2057 | 77 | 77 | \$1,989,149 | \$121,215 | \$0 | \$1,729,590 | \$275,362 | \$1,537,392 | \$914,957 | \$0 | \$0 | \$6,567,664 |
| 2058 | 78 | 78 | \$1,962,574 | \$96,719 | \$0 | \$1,785,559 | \$278,305 | \$1,583,513 | \$933,405 | \$0 | \$0 | \$6,640,075 |
| 2059 | 79 | 79 | \$1,932,524 | \$70,151 | \$0 | \$1,842,368 | \$281,351 | \$1,631,019 | \$952,408 | \$0 | \$0 | \$6,709,821 |
| 2060 | 80 | 80 | \$1,898,569 | \$41,414 | \$0 | \$1,900,130 | \$284,504 | \$1,679,949 | \$971,980 | \$0 | \$0 | \$6,776,547 |

## Summary



| Year | Client | Personal Assets | Personal Liabilities | Corporate Assets | Corporate Liabilities | Net Worth | Personal Estate Tax | Corporate Deferred Tax | Personal Insurance | Corporate Insurance | Estate Worth |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2020 | 40 | \$888,472 | (\$330,764) | \$1,027,883 | \$0 | \$1,585,590 | (\$222,015) | $(\$ 169,453)$ | \$0 | \$1,000,000 | \$2,194,122 |
| 2021 | 41 | \$935,236 | $(\$ 303,983)$ | \$1,060,817 | \$0 | \$1,692,069 | $(\$ 241,933)$ | (\$172,291) | \$0 | \$1,000,000 | \$2,277,845 |
| 2022 | 42 | \$984,408 | (\$274,876) | \$1,095,343 | \$0 | \$1,804,875 | (\$262,960) | (\$175,223) | \$0 | \$1,000,000 | \$2,366,692 |
| 2023 | 43 | \$1,036,111 | (\$239,874) | \$1,131,532 | \$0 | \$1,927,769 | $(\$ 285,155)$ | $(\$ 178,253)$ | \$0 | \$1,000,000 | \$2,464,361 |
| 2024 | 44 | \$1,090,474 | $(\$ 205,573)$ | \$1,169,454 | \$0 | \$2,054,354 | $(\$ 308,577)$ | $(\$ 181,385)$ | \$0 | \$1,000,000 | \$2,564,392 |
| 2025 | 45 | \$1,147,631 | $(\$ 166,176)$ | \$1,209,184 | \$0 | \$2,190,640 | (\$333,287) | $(\$ 184,625)$ | \$0 | \$1,000,000 | \$2,672,728 |
| 2026 | 46 | \$1,207,725 | (\$124,625) | \$1,250,802 | \$0 | \$2,333,902 | $(\$ 359,353)$ | $(\$ 187,976)$ | \$0 | \$1,000,000 | \$2,786,573 |
| 2027 | 47 | \$1,270,906 | $(\$ 80,837)$ | \$1,294,387 | \$0 | \$2,484,455 | $(\$ 386,843)$ | $(\$ 191,444)$ | \$0 | \$1,000,000 | \$2,906,169 |
| 2028 | 48 | \$1,337,329 | $(\$ 34,722)$ | \$1,340,024 | \$0 | \$2,642,630 | $(\$ 415,828)$ | $(\$ 195,034)$ | \$0 | \$1,000,000 | \$3,031,768 |
| 2029 | 49 | \$1,422,023 | \$0 | \$1,387,801 | \$0 | \$2,809,824 | $(\$ 446,386)$ | $(\$ 198,752)$ | \$0 | \$1,000,000 | \$3,164,686 |
| 2030 | 50 | \$1,515,469 | \$0 | \$1,437,810 | \$0 | \$2,953,279 | (\$478,595) | $(\$ 202,604)$ | \$0 | \$1,000,000 | \$3,272,080 |
| 2031 | 51 | \$1,614,253 | \$0 | \$1,490,146 | \$0 | \$3,104,399 | $(\$ 512,539)$ | $(\$ 206,596)$ | \$0 | \$1,000,000 | \$3,385,264 |
| 2032 | 52 | \$1,718,662 | \$0 | \$1,544,908 | \$0 | \$3,263,569 | (\$548,306) | $(\$ 210,733)$ | \$0 | \$1,000,000 | \$3,504,531 |
| 2033 | 53 | \$1,828,997 | \$0 | \$1,602,198 | \$0 | \$3,431,195 | (\$585,987) | $(\$ 215,022)$ | \$0 | \$1,000,000 | \$3,630,186 |
| 2034 | 54 | \$1,945,576 | \$0 | \$1,662,125 | \$0 | \$3,607,701 | $(\$ 625,679)$ | $(\$ 219,471)$ | \$0 | \$1,000,000 | \$3,762,551 |
| 2035 | 55 | \$2,068,734 | \$0 | \$1,724,799 | \$0 | \$3,793,533 | $(\$ 667,483)$ | $(\$ 224,086)$ | \$0 | \$1,000,000 | \$3,901,964 |
| 2036 | 56 | \$2,198,821 | \$0 | \$1,790,337 | \$0 | \$3,989,158 | $(\$ 711,505)$ | $(\$ 228,874)$ | \$0 | \$1,000,000 | \$4,048,779 |
| 2037 | 57 | \$2,336,207 | \$0 | \$1,858,859 | \$0 | \$4,195,066 | (\$757,857) | $(\$ 233,843)$ | \$0 | \$1,000,000 | \$4,203,366 |
| 2038 | 58 | \$2,481,281 | \$0 | \$1,930,491 | \$0 | \$4,411,772 | (\$806,654) | $(\$ 239,002)$ | \$0 | \$1,000,000 | \$4,366,116 |
| 2039 | 59 | \$2,634,452 | \$0 | \$2,005,364 | \$0 | \$4,639,816 | (\$858,020) | $(\$ 244,357)$ | \$0 | \$1,000,000 | \$4,537,438 |
| 2040 | 60 | \$2,675,575 | \$0 | \$2,040,585 | \$0 | \$4,716,160 | $(\$ 894,309)$ | $(\$ 249,959)$ | \$0 | \$1,000,000 | \$4,571,891 |
| 2041 | 61 | \$2,709,669 | \$0 | \$2,076,655 | \$0 | \$4,786,324 | $(\$ 932,194)$ | $(\$ 255,701)$ | \$0 | \$1,000,000 | \$4,598,429 |
| 2042 | 62 | \$2,786,476 | \$0 | \$2,113,597 | \$0 | \$4,900,073 | $(\$ 971,749)$ | $(\$ 261,587)$ | \$0 | \$1,000,000 | \$4,666,737 |
| 2043 | 63 | \$2,851,638 | \$0 | \$2,151,432 | \$0 | \$5,003,070 | (\$1,013,052) | $(\$ 267,620)$ | \$0 | \$1,000,000 | \$4,722,397 |
| 2044 | 64 | \$2,916,646 | \$0 | \$2,190,183 | \$0 | \$5,106,829 | $(\$ 1,056,187)$ | $(\$ 273,805)$ | \$0 | \$1,000,000 | \$4,776,837 |
| 2045 | 65 | \$3,010,408 | \$0 | \$2,229,872 | \$0 | \$5,240,280 | (\$1,101,238) | $(\$ 280,145)$ | \$0 | \$1,000,000 | \$4,858,897 |
| 2046 | 66 | \$3,108,897 | \$0 | \$2,270,524 | \$0 | \$5,379,421 | $(\$ 1,148,297)$ | $(\$ 286,644)$ | \$0 | \$1,000,000 | \$4,944,480 |
| 2047 | 67 | \$3,208,705 | \$0 | \$2,312,162 | \$0 | \$5,520,867 | (\$1,197,458) | $(\$ 293,307)$ | \$0 | \$1,000,000 | \$5,030,103 |
| 2048 | 68 | \$3,310,607 | \$0 | \$2,354,812 | \$0 | \$5,665,420 | (\$1,248,819) | $(\$ 300,137)$ | \$0 | \$1,000,000 | \$5,116,463 |
| 2049 | 69 | \$3,414,618 | \$0 | \$2,398,500 | \$0 | \$5,813,118 | (\$1,302,486) | $(\$ 307,139)$ | \$0 | \$1,000,000 | \$5,203,492 |
| 2050 | 70 | \$3,520,748 | \$0 | \$2,443,251 | \$0 | \$5,963,999 | (\$1,358,567) | $(\$ 314,318)$ | \$0 | \$1,000,000 | \$5,291,113 |
| 2051 | 71 | \$3,583,970 | \$0 | \$2,489,092 | \$0 | \$6,073,062 | (\$1,417,177) | $(\$ 321,678)$ | \$0 | \$1,000,000 | \$5,334,207 |
| 2052 | 72 | \$3,617,204 | \$0 | \$2,557,003 | \$0 | \$6,174,208 | $(\$ 1,429,256)$ | $(\$ 329,224)$ | \$0 | \$1,000,000 | \$5,415,728 |
| 2053 | 73 | \$3,629,759 | \$0 | \$2,626,484 | \$0 | \$6,256,243 | $(\$ 1,440,502)$ | $(\$ 337,017)$ | \$0 | \$1,000,000 | \$5,478,724 |
| 2054 | 74 | \$3,639,290 | \$0 | \$2,697,521 | \$0 | \$6,336,810 | (\$1,450,830) | $(\$ 345,062)$ | \$0 | \$1,000,000 | \$5,540,918 |
| 2055 | 75 | \$3,645,617 | \$0 | \$2,770,115 | \$0 | \$6,415,732 | $(\$ 1,460,163)$ | $(\$ 353,367)$ | \$0 | \$1,000,000 | \$5,602,202 |
| 2056 | 76 | \$3,648,501 | \$0 | \$2,844,255 | \$0 | \$6,492,756 | (\$1,468,432) | $(\$ 361,937)$ | \$0 | \$1,000,000 | \$5,662,387 |
| 2057 | 77 | \$3,647,755 | \$0 | \$2,919,909 | \$0 | \$6,567,664 | (\$1,475,570) | $(\$ 370,779)$ | \$0 | \$1,000,000 | \$5,721,316 |
| 2058 | 78 | \$3,642,806 | \$0 | \$2,997,269 | \$0 | \$6,640,075 | (\$1,481,380) | $(\$ 379,898)$ | \$0 | \$1,000,000 | \$5,778,797 |
| 2059 | 79 | \$3,633,694 | \$0 | \$3,076,127 | \$0 | \$6,709,821 | (\$1,485,882) | $(\$ 389,301)$ | \$0 | \$1,000,000 | \$5,834,638 |
| 2060 | 80 | \$3,619,933 | \$0 | \$3,156,614 | \$0 | \$6,776,547 | $(\$ 1,488,901)$ | $(\$ 398,996)$ | \$0 | \$1,000,000 | \$5,888,651 |

## Summary

| Retirement |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2040 | 60 | \$2,675,575 | \$0 | \$2,040,585 | \$0 | \$4,716,160 | (\$894,309) | (\$249,959) | \$0 | \$1,000,000 | \$4,571,891 |
| Passive Retirement |  |  |  |  |  |  |  |  |  |  |  |
| 2055 | 75 | \$3,645,617 | \$0 | \$2,770,115 | \$0 | \$6,415,732 | (\$1,460,163) | $(\$ 353,367)$ | \$0 | \$1,000,000 | \$5,602,202 |
| Client Assumed Life Expectancy |  |  |  |  |  |  |  |  |  |  |  |
| 2070 | 90 | \$3,550,371 | \$0 | \$3,727,217 | \$0 | \$7,277,588 | (\$1,335,008) | (\$370,474) | \$0 | \$1,000,000 | \$6,572,105 |
| Spouse Assumed Life Expectancy |  |  |  |  |  |  |  |  |  |  |  |
| 2070 | 90 | \$3,550,371 | \$0 | \$3,727,217 | \$0 | \$7,277,588 | (\$1,335,008) | (\$370,474) | \$0 | \$1,000,000 | \$6,572,105 |
| Bill | Mar |  |  |  |  | 19 |  |  |  | M | 0, 2020 |


| Year | Client | Bill |  | Mary |  | Joint Last |  | Personal |  | Corporate |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Human Capital | Death Benefit | Human Capital | Death Benefit | Estate Taxes | Death Benefit | Annual Premiums | Cash <br> Value | Annual Premiums | Cash Value |
| 2020 | 40 | \$1,881,153 | \$0 | \$1,946,175 | \$0 | $(\$ 391,468)$ | \$1,008,364 | \$0 | \$0 | \$15,000 | \$8,364 |
| 2021 | 41 | \$1,872,211 | \$0 | \$1,940,484 | \$0 | $(\$ 414,224)$ | \$1,017,021 | \$0 | \$0 | \$15,000 | \$17,021 |
| 2022 | 42 | \$1,859,731 | \$0 | \$1,931,418 | \$0 | $(\$ 438,184)$ | \$1,025,982 | \$0 | \$0 | \$15,000 | \$25,982 |
| 2023 | 43 | \$1,843,445 | \$0 | \$1,918,716 | \$0 | $(\$ 463,408)$ | \$1,035,255 | \$0 | \$0 | \$15,000 | \$35,255 |
| 2024 | 44 | \$1,823,067 | \$0 | \$1,902,101 | \$0 | $(\$ 489,962)$ | \$1,044,854 | \$0 | \$0 | \$15,000 | \$44,854 |
| 2025 | 45 | \$1,798,293 | \$0 | \$1,881,279 | \$0 | $(\$ 517,912)$ | \$1,054,788 | \$0 | \$0 | \$15,000 | \$54,788 |
| 2026 | 46 | \$1,768,802 | \$0 | \$1,855,937 | \$0 | $(\$ 547,329)$ | \$1,065,070 | \$0 | \$0 | \$15,000 | \$65,070 |
| 2027 | 47 | \$1,734,255 | \$0 | \$1,825,747 | \$0 | $(\$ 578,286)$ | \$1,075,712 | \$0 | \$0 | \$15,000 | \$75,712 |
| 2028 | 48 | \$1,694,290 | \$0 | \$1,790,357 | \$0 | (\$610,862) | \$1,086,726 | \$0 | \$0 | \$15,000 | \$86,726 |
| 2029 | 49 | \$1,648,528 | \$0 | \$1,749,398 | \$0 | $(\$ 645,138)$ | \$1,098,126 | \$0 | \$0 | \$15,000 | \$98,126 |
| 2030 | 50 | \$1,596,562 | \$0 | \$1,702,476 | \$0 | $(\$ 681,199)$ | \$1,109,925 | \$0 | \$0 | \$15,000 | \$109,925 |
| 2031 | 51 | \$1,537,967 | \$0 | \$1,649,176 | \$0 | $(\$ 719,135)$ | \$1,122,137 | \$0 | \$0 | \$15,000 | \$122,137 |
| 2032 | 52 | \$1,472,289 | \$0 | \$1,589,059 | \$0 | $(\$ 759,039)$ | \$1,134,776 | \$0 | \$0 | \$15,000 | \$134,776 |
| 2033 | 53 | \$1,399,051 | \$0 | \$1,521,659 | \$0 | $(\$ 801,009)$ | \$1,147,858 | \$0 | \$0 | \$15,000 | \$147,858 |
| 2034 | 54 | \$1,317,744 | \$0 | \$1,446,483 | \$0 | $(\$ 845,150)$ | \$1,161,397 | \$0 | \$0 | \$15,000 | \$161,397 |
| 2035 | 55 | \$1,227,835 | \$0 | \$1,363,010 | \$0 | $(\$ 891,569)$ | \$1,175,411 | \$0 | \$0 | \$15,000 | \$175,411 |
| 2036 | 56 | \$1,128,756 | \$0 | \$1,270,690 | \$0 | $(\$ 940,379)$ | \$1,189,915 | \$0 | \$0 | \$15,000 | \$189,915 |
| 2037 | 57 | \$1,019,909 | \$0 | \$1,168,940 | \$0 | $(\$ 991,700)$ | \$1,204,926 | \$0 | \$0 | \$15,000 | \$204,926 |
| 2038 | 58 | \$900,661 | \$0 | \$1,057,143 | \$0 | (\$1,045,656) | \$1,220,463 | \$0 | \$0 | \$15,000 | \$220,463 |
| 2039 | 59 | \$770,343 | \$0 | \$934,650 | \$0 | $(\$ 1,102,378)$ | \$1,236,544 | \$0 | \$0 | \$15,000 | \$236,544 |
| 2040 | 60 | \$802,243 | \$0 | \$953,092 | \$0 | (\$1,144,269) | \$1,238,128 | \$0 | \$0 | \$0 | \$238,128 |
| 2041 | 61 | \$832,534 | \$0 | \$968,602 | \$0 | (\$1,187,895) | \$1,239,768 | \$0 | \$0 | \$0 | \$239,768 |
| 2042 | 62 | \$814,045 | \$0 | \$983,923 | \$0 | (\$1,233,336) | \$1,241,466 | \$0 | \$0 | \$0 | \$241,466 |
| 2043 | 63 | \$794,328 | \$0 | \$999,017 | \$0 | (\$1,280,673) | \$1,243,222 | \$0 | \$0 | \$0 | \$243,222 |
| 2044 | 64 | \$773,312 | \$0 | \$1,013,842 | \$0 | (\$1,329,992) | \$1,245,040 | \$0 | \$0 | \$0 | \$245,040 |
| 2045 | 65 | \$736,793 | \$0 | \$1,014,224 | \$0 | $(\$ 1,381,383)$ | \$1,246,922 | \$0 | \$0 | \$0 | \$246,922 |
| 2046 | 66 | \$696,370 | \$0 | \$1,011,793 | \$0 | (\$1,434,941) | \$1,248,870 | \$0 | \$0 | \$0 | \$248,870 |
| 2047 | 67 | \$653,107 | \$0 | \$1,007,646 | \$0 | (\$1,490,764) | \$1,250,886 | \$0 | \$0 | \$0 | \$250,886 |
| 2048 | 68 | \$606,839 | \$0 | \$1,001,650 | \$0 | $(\$ 1,548,956)$ | \$1,252,972 | \$0 | \$0 | \$0 | \$252,972 |
| 2049 | 69 | \$557,390 | \$0 | \$993,663 | \$0 | (\$1,609,625) | \$1,255,131 | \$0 | \$0 | \$0 | \$255,131 |
| 2050 | 70 | \$504,575 | \$0 | \$983,534 | \$0 | (\$1,672,885) | \$1,257,366 | \$0 | \$0 | \$0 | \$257,366 |
| 2051 | 71 | \$498,198 | \$0 | \$971,104 | \$0 | (\$1,738,855) | \$1,259,680 | \$0 | \$0 | \$0 | \$259,680 |
| 2052 | 72 | \$490,554 | \$0 | \$956,204 | \$0 | (\$1,758,480) | \$1,262,074 | \$0 | \$0 | \$0 | \$262,074 |
| 2053 | 73 | \$481,552 | \$0 | \$938,656 | \$0 | (\$1,777,519) | \$1,264,552 | \$0 | \$0 | \$0 | \$264,552 |
| 2054 | 74 | \$471,093 | \$0 | \$918,270 | \$0 | (\$1,795,892) | \$1,267,117 | \$0 | \$0 | \$0 | \$267,117 |
| 2055 | 75 | \$459,075 | \$0 | \$894,845 | \$0 | (\$1,813,530) | \$1,269,771 | \$0 | \$0 | \$0 | \$269,771 |
| 2056 | 76 | \$445,390 | \$0 | \$868,168 | \$0 | (\$1,830,369) | \$1,272,519 | \$0 | \$0 | \$0 | \$272,519 |
| 2057 | 77 | \$429,921 | \$0 | \$838,016 | \$0 | (\$1,846,348) | \$1,275,362 | \$0 | \$0 | \$0 | \$275,362 |
| 2058 | 78 | \$412,546 | \$0 | \$804,148 | \$0 | (\$1,861,278) | \$1,278,305 | \$0 | \$0 | \$0 | \$278,305 |
| 2059 | 79 | \$393,136 | \$0 | \$766,314 | \$0 | $(\$ 1,875,184)$ | \$1,281,351 | \$0 | \$0 | \$0 | \$281,351 |
| 2060 | 80 | \$371,555 | \$0 | \$724,248 | \$0 | (\$1,887,897) | \$1,284,504 | \$0 | \$0 | \$0 | \$284,504 |

## Summary



|  |  |  |  | Source of Income |  |  |  |  |  | Income Tax |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | Client | Spouse | Investment Savings | Retirement Investments | Cash/Corp Investments | Other Income | Income Goal | Debt \& Insurance | Excess/ Deficiency | Income Tax | Paid by Witholding | Tax Due (Refund) |
| 2020 | 40 | 40 | \$12,000 | \$0 | \$0 | \$144,319 | \$96,000 | \$36,319 | \$0 | (\$52,765) | \$55,681 | (\$2,916) |
| 2021 | 41 | 41 | \$12,360 | \$0 | \$0 | \$148,399 | \$98,880 | \$40,075 | \$0 | $(\$ 54,587)$ | \$57,601 | $(\$ 3,014)$ |
| 2022 | 42 | 42 | \$12,731 | \$0 | \$0 | \$152,530 | \$101,846 | \$40,967 | \$0 | $(\$ 56,530)$ | \$59,650 | $(\$ 3,119)$ |
| 2023 | 43 | 43 | \$13,113 | \$0 | \$0 | \$156,776 | \$104,902 | \$41,881 | \$0 | $(\$ 58,541)$ | \$61,769 | $(\$ 3,228)$ |
| 2024 | 44 | 44 | \$13,506 | \$0 | \$0 | \$161,479 | \$108,049 | \$43,153 | \$0 | $(\$ 60,310)$ | \$63,622 | $(\$ 3,313)$ |
| 2025 | 45 | 45 | \$13,911 | \$0 | \$0 | \$166,324 | \$111,290 | \$44,435 | \$0 | $(\$ 62,132)$ | \$65,531 | $(\$ 3,399)$ |
| 2026 | 46 | 46 | \$14,329 | \$0 | \$0 | \$171,313 | \$114,629 | \$45,755 | \$0 | $(\$ 64,008)$ | \$67,497 | $(\$ 3,489)$ |
| 2027 | 47 | 47 | \$14,758 | \$0 | \$0 | \$176,453 | \$118,068 | \$47,115 | \$0 | $(\$ 65,941)$ | \$69,522 | $(\$ 3,581)$ |
| 2028 | 48 | 48 | \$15,201 | \$0 | \$0 | \$181,746 | \$121,610 | \$48,516 | \$0 | $(\$ 67,932)$ | \$71,608 | $(\$ 3,676)$ |
| 2029 | 49 | 49 | \$30,521 | \$0 | \$0 | \$187,199 | \$135,167 | \$10,324 | \$14,863 | $(\$ 69,982)$ | \$73,756 | (\$3,774) |
| 2030 | 50 | 50 | \$35,419 | \$0 | \$0 | \$192,815 | \$141,877 | \$0 | \$19,292 | $(\$ 72,094)$ | \$75,969 | $(\$ 3,875)$ |
| 2031 | 51 | 51 | \$36,477 | \$0 | \$0 | \$198,599 | \$146,131 | \$0 | \$19,866 | $(\$ 74,269)$ | \$78,248 | $(\$ 3,978)$ |
| 2032 | 52 | 52 | \$37,567 | \$0 | \$0 | \$204,557 | \$150,511 | \$0 | \$20,457 | $(\$ 76,510)$ | \$80,595 | $(\$ 4,085)$ |
| 2033 | 53 | 53 | \$38,689 | \$0 | \$0 | \$210,694 | \$155,024 | \$0 | \$21,066 | $(\$ 78,818)$ | \$83,013 | $(\$ 4,195)$ |
| 2034 | 54 | 54 | \$39,845 | \$0 | \$0 | \$217,015 | \$159,671 | \$0 | \$21,694 | $(\$ 81,195)$ | \$85,503 | $(\$ 4,309)$ |
| 2035 | 55 | 55 | \$41,036 | \$0 | \$0 | \$223,525 | \$164,458 | \$0 | \$22,340 | (\$83,643) | \$88,068 | $(\$ 4,425)$ |
| 2036 | 56 | 56 | \$42,262 | \$0 | \$0 | \$230,231 | \$169,389 | \$0 | \$23,005 | $(\$ 86,165)$ | \$90,710 | $(\$ 4,546)$ |
| 2037 | 57 | 57 | \$43,525 | \$0 | \$0 | \$237,138 | \$174,467 | \$0 | \$23,691 | $(\$ 88,762)$ | \$93,432 | $(\$ 4,669)$ |
| 2038 | 58 | 58 | \$44,826 | \$0 | \$0 | \$244,252 | \$179,698 | \$0 | \$24,397 | $(\$ 91,438)$ | \$96,235 | $(\$ 4,797)$ |
| 2039 | 59 | 59 | \$46,166 | \$0 | \$0 | \$251,579 | \$185,086 | \$0 | \$25,124 | $(\$ 94,193)$ | \$99,122 | (\$4,928) |
| 2040 | 60 | 60 | \$4,928 | \$0 | \$102,274 | \$71,113 | \$173,387 | \$0 | \$0 | $(\$ 8,017)$ | \$4,335 | \$3,683 |
| 2041 | 61 | 61 | \$0 | \$0 | \$102,336 | \$76,252 | \$178,588 | \$0 | \$0 | $(\$ 8,996)$ | \$4,465 | \$4,532 |
| 2042 | 62 | 62 | \$0 | \$0 | \$61,549 | \$122,397 | \$183,946 | \$0 | \$0 | $(\$ 26,939)$ | \$10,741 | \$16,197 |
| 2043 | 63 | 63 | \$0 | \$0 | \$64,711 | \$124,753 | \$189,464 | \$0 | \$0 | $(\$ 27,145)$ | \$10,879 | \$16,266 |
| 2044 | 64 | 64 | \$0 | \$0 | \$67,968 | \$127,180 | \$195,148 | \$0 | \$0 | $(\$ 27,357)$ | \$11,021 | \$16,336 |
| 2045 | 65 | 65 | \$0 | \$0 | \$43,062 | \$157,941 | \$201,003 | \$0 | \$0 | $(\$ 27,498)$ | \$11,168 | \$16,331 |
| 2046 | 66 | 66 | \$0 | \$0 | \$43,023 | \$164,010 | \$207,033 | \$0 | \$0 | $(\$ 28,523)$ | \$11,318 | \$17,205 |
| 2047 | 67 | 67 | \$0 | \$0 | \$45,629 | \$167,614 | \$213,244 | \$0 | \$0 | $(\$ 28,793)$ | \$11,474 | \$17,320 |
| 2048 | 68 | 68 | \$0 | \$0 | \$48,314 | \$171,327 | \$219,641 | \$0 | \$0 | $(\$ 29,070)$ | \$11,634 | \$17,437 |
| 2049 | 69 | 69 | \$0 | \$0 | \$51,079 | \$175,151 | \$226,230 | \$0 | \$0 | $(\$ 29,354)$ | \$11,798 | \$17,555 |
| 2050 | 70 | 70 | \$0 | \$0 | \$53,927 | \$179,090 | \$233,017 | \$0 | \$0 | $(\$ 29,644)$ | \$11,968 | \$17,676 |
| 2051 | 71 | 71 | \$0 | \$0 | \$100,718 | \$139,289 | \$240,008 | \$0 | \$0 | $(\$ 12,930)$ | \$6,000 | \$6,930 |
| 2052 | 72 | 72 | \$0 | \$109,977 | \$0 | \$137,288 | \$247,208 | \$0 | \$57 | $(\$ 37,909)$ | \$12,360 | \$25,549 |
| 2053 | 73 | 73 | \$0 | \$112,002 | \$1,215 | \$141,407 | \$254,624 | \$0 | \$0 | $(\$ 38,917)$ | \$12,731 | \$26,186 |
| 2054 | 74 | 74 | \$0 | \$114,073 | \$2,541 | \$145,649 | \$262,263 | \$0 | \$0 | $(\$ 39,976)$ | \$13,113 | \$26,863 |
| 2055 | 75 | 75 | \$0 | \$116,167 | \$3,946 | \$150,018 | \$270,131 | \$0 | \$0 | $(\$ 41,099)$ | \$13,507 | \$27,593 |
| 2056 | 76 | 76 | \$0 | \$118,259 | \$5,457 | \$154,519 | \$278,235 | \$0 | \$0 | $(\$ 42,251)$ | \$13,912 | \$28,339 |
| 2057 | 77 | 77 | \$0 | \$120,324 | \$7,104 | \$159,154 | \$286,582 | \$0 | \$0 | $(\$ 43,431)$ | \$14,329 | \$29,102 |
| 2058 | 78 | 78 | \$0 | \$122,730 | \$8,520 | \$163,929 | \$295,179 | \$0 | \$0 | $(\$ 44,667)$ | \$14,759 | \$29,908 |
| 2059 | 79 | 79 | \$0 | \$124,820 | \$10,368 | \$168,847 | \$304,035 | \$0 | \$0 | (\$45,911) | \$15,202 | \$30,709 |
| 2060 | 80 | 80 | \$0 | \$127,160 | \$12,083 | \$173,912 | \$313,156 | \$0 | \$0 | $(\$ 47,206)$ | \$15,658 | \$31,548 |

## Summary



## Estimated income taxes and rates (*Excludes CPP/EI premiums)

|  |  |  | Income Tax Payable |  |  |  |  |  |  | Rate of Taxation * |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | Client | Spouse | Taxable Income | Basic Tax | Age Credit | Pension Credit | Age Clawback | OAS <br> Clawback | Total Payable | Average <br> Tax Rate | Marginal Tax Rate | Effective <br> Tax Rate |
| 2020 | 40 | 40 | \$95,800 | $(\$ 26,383)$ | \$0 | \$0 | \$0 | \$0 | $(\$ 26,383)$ | 23.62 \% | 30.50 \% | 30.50 \% |
| 2021 | 41 | 41 | \$98,674 | $(\$ 27,294)$ | \$0 | \$0 | \$0 | \$0 | $(\$ 27,294)$ | 23.62 \% | 30.50 \% | 30.50 \% |
| 2022 | 42 | 42 | \$101,634 | $(\$ 28,265)$ | \$0 | \$0 | \$0 | \$0 | $(\$ 28,265)$ | 23.62 \% | 30.50 \% | 30.50 \% |
| 2023 | 43 | 43 | \$104,683 | (\$29,271) | \$0 | \$0 | \$0 | \$0 | (\$29,271) | 23.62 \% | 30.50 \% | 30.50 \% |
| 2024 | 44 | 44 | \$107,824 | $(\$ 30,155)$ | \$0 | \$0 | \$0 | \$0 | $(\$ 30,155)$ | 23.62 \% | 30.50 \% | 30.50 \% |
| 2025 | 45 | 45 | \$111,058 | $(\$ 31,066)$ | \$0 | \$0 | \$0 | \$0 | $(\$ 31,066)$ | 23.62 \% | 30.50 \% | 30.50 \% |
| 2026 | 46 | 46 | \$114,390 | $(\$ 32,004)$ | \$0 | \$0 | \$0 | \$0 | $(\$ 32,004)$ | 23.62 \% | 30.50 \% | 30.50 \% |
| 2027 | 47 | 47 | \$117,822 | $(\$ 32,970)$ | \$0 | \$0 | \$0 | \$0 | $(\$ 32,970)$ | 23.62 \% | 30.50 \% | 30.50 \% |
| 2028 | 48 | 48 | \$121,357 | $(\$ 33,966)$ | \$0 | \$0 | \$0 | \$0 | $(\$ 33,966)$ | 23.62 \% | 30.50 \% | 30.50 \% |
| 2029 | 49 | 49 | \$124,997 | $(\$ 34,991)$ | \$0 | \$0 | \$0 | \$0 | $(\$ 34,991)$ | 23.62 \% | 30.50 \% | 30.50 \% |
| 2030 | 50 | 50 | \$128,747 | $(\$ 36,047)$ | \$0 | \$0 | \$0 | \$0 | $(\$ 36,047)$ | 23.62 \% | 30.50 \% | 30.50 \% |
| 2031 | 51 | 51 | \$132,610 | $(\$ 37,135)$ | \$0 | \$0 | \$0 | \$0 | $(\$ 37,135)$ | 23.62 \% | 30.50 \% | 30.50 \% |
| 2032 | 52 | 52 | \$136,588 | $(\$ 38,255)$ | \$0 | \$0 | \$0 | \$0 | $(\$ 38,255)$ | 23.62 \% | 30.50 \% | 30.50 \% |
| 2033 | 53 | 53 | \$140,686 | $(\$ 39,409)$ | \$0 | \$0 | \$0 | \$0 | $(\$ 39,409)$ | 23.62 \% | 30.50 \% | 30.50 \% |
| 2034 | 54 | 54 | \$144,906 | $(\$ 40,597)$ | \$0 | \$0 | \$0 | \$0 | $(\$ 40,597)$ | 23.62 \% | 30.50 \% | 30.50 \% |
| 2035 | 55 | 55 | \$149,253 | $(\$ 41,822)$ | \$0 | \$0 | \$0 | \$0 | $(\$ 41,822)$ | 23.62 \% | 30.50 \% | 30.50 \% |
| 2036 | 56 | 56 | \$153,731 | $(\$ 43,082)$ | \$0 | \$0 | \$0 | \$0 | $(\$ 43,082)$ | 23.62 \% | 30.50 \% | 30.50 \% |
| 2037 | 57 | 57 | \$158,343 | $(\$ 44,381)$ | \$0 | \$0 | \$0 | \$0 | $(\$ 44,381)$ | 23.62 \% | 30.50 \% | 30.50 \% |
| 2038 | 58 | 58 | \$163,093 | $(\$ 45,719)$ | \$0 | \$0 | \$0 | \$0 | $(\$ 45,719)$ | 23.62 \% | 30.50 \% | 30.50 \% |
| 2039 | 59 | 59 | \$167,986 | $(\$ 47,097)$ | \$0 | \$0 | \$0 | \$0 | $(\$ 47,097)$ | 23.62 \% | 30.50 \% | 30.50 \% |
| 2040 | 60 | 60 | \$63,976 | $(\$ 5,483)$ | \$0 | \$449 | \$0 | \$0 | $(\$ 5,034)$ | 7.87 \% | 25.00 \% | 25.00 \% |
| 2041 | 61 | 61 | \$67,111 | $(\$ 5,984)$ | \$0 | \$449 | \$0 | \$0 | $(\$ 5,534)$ | 8.25 \% | 25.00 \% | 25.00 \% |
| 2042 | 62 | 62 | \$118,830 | $(\$ 23,808)$ | \$0 | \$449 | \$0 | \$0 | $(\$ 23,359)$ | 16.49 \% | 30.50 \% | 30.50 \% |
| 2043 | 63 | 63 | \$120,595 | $(\$ 23,894)$ | \$0 | \$449 | \$0 | \$0 | $(\$ 23,445)$ | 16.32 \% | 30.50 \% | 30.50 \% |
| 2044 | 64 | 64 | \$122,407 | $(\$ 23,982)$ | \$0 | \$449 | \$0 | \$0 | $(\$ 23,532)$ | 16.15 \% | 30.50 \% | 30.50 \% |
| 2045 | 65 | 65 | \$138,397 | $(\$ 25,405)$ | \$3,529 | \$449 | $(\$ 2,114)$ | \$0 | $(\$ 23,541)$ | 16.44 \% | 30.50 \% | 34.25 \% |
| 2046 | 66 | 66 | \$142,053 | $(\$ 26,028)$ | \$3,634 | \$449 | $(\$ 2,159)$ | \$0 | $(\$ 24,103)$ | 16.41 \% | 30.50 \% | 34.25 \% |
| 2047 | 67 | 67 | \$144,489 | $(\$ 26,265)$ | \$3,743 | \$449 | $(\$ 2,155)$ | \$0 | $(\$ 24,227)$ | 16.22 \% | 30.50 \% | 34.25 \% |
| 2048 | 68 | 68 | \$146,992 | $(\$ 26,508)$ | \$3,856 | \$449 | $(\$ 2,151)$ | \$0 | $(\$ 24,354)$ | 16.03 \% | 30.50 \% | 34.25 \% |
| 2049 | 69 | 69 | \$149,563 | $(\$ 26,756)$ | \$3,971 | \$449 | $(\$ 2,147)$ | \$0 | $(\$ 24,482)$ | 15.84 \% | 30.50 \% | 34.25 \% |
| 2050 | 70 | 70 | \$152,204 | (\$27,011) | \$4,091 | \$449 | $(\$ 2,142)$ | \$0 | (\$24,613) | 15.65 \% | 30.50 \% | 34.25 \% |
| 2051 | 71 | 71 | \$104,917 | $(\$ 12,135)$ | \$4,213 | \$449 | (\$261) | \$0 | $(\$ 7,735)$ | 7.37 \% | 25.00 \% | 28.75 \% |
| 2052 | 72 | 72 | \$123,633 | $(\$ 20,811)$ | \$4,340 | \$449 | (\$853) | \$0 | $(\$ 16,875)$ | 13.65 \% | 25.00 \% | 28.75 \% |
| 2053 | 73 | 73 | \$128,102 | $(\$ 21,468)$ | \$4,470 | \$449 | (\$907) | \$0 | $(\$ 17,457)$ | 13.63 \% | 25.00 \% | 28.75 \% |
| 2054 | 74 | 74 | \$132,783 | $(\$ 22,166)$ | \$4,604 | \$449 | (\$966) | \$0 | $(\$ 18,079)$ | 13.62 \% | 30.50 \% | 34.25 \% |
| 2055 | 75 | 75 | \$137,630 | $(\$ 22,923)$ | \$4,742 | \$449 | $(\$ 1,027)$ | \$0 | $(\$ 18,759)$ | 13.63 \% | 30.50 \% | 34.25 \% |
| 2056 | 76 | 76 | \$142,664 | $(\$ 23,707)$ | \$4,884 | \$449 | $(\$ 1,092)$ | \$0 | $(\$ 19,466)$ | 13.64 \% | 30.50 \% | 34.25 \% |
| 2057 | 77 | 77 | \$147,908 | $(\$ 24,522)$ | \$5,031 | \$449 | $(\$ 1,161)$ | \$0 | $(\$ 20,203)$ | 13.66 \% | 30.50 \% | 34.25 \% |
| 2058 | 78 | 78 | \$153,127 | $(\$ 25,341)$ | \$5,182 | \$449 | $(\$ 1,225)$ | \$0 | $(\$ 20,935)$ | 13.67 \% | 30.50 \% | 34.25 \% |
| 2059 | 79 | 79 | \$158,757 | (\$26,211) | \$5,337 | \$449 | $(\$ 1,301)$ | \$0 | $(\$ 21,726)$ | 13.68 \% | 30.50 \% | 34.25 \% |
| 2060 | 80 | 80 | \$164,432 | $(\$ 27,095)$ | \$5,497 | \$449 | $(\$ 1,374)$ | \$0 | $(\$ 22,522)$ | 13.70 \% | 30.50 \% | 34.25 \% |

## Summary



## Estimated income taxes and rates (*Excludes CPP/EI premiums)

|  |  |  | Income Tax Payable |  |  |  |  |  |  | Rate of Taxation * |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | Client | Spouse | Taxable Income | Basic Tax | Age Credit | Pension Credit | Age Clawback | OAS <br> Clawback | Total Payable | Average <br> Tax Rate | Marginal Tax Rate | Effective <br> Tax Rate |
| 2020 | 40 | 40 | \$95,800 | $(\$ 26,383)$ | \$0 | \$0 | \$0 | \$0 | $(\$ 26,383)$ | 23.62 \% | 30.50 \% | 30.50 \% |
| 2021 | 41 | 41 | \$98,674 | $(\$ 27,294)$ | \$0 | \$0 | \$0 | \$0 | $(\$ 27,294)$ | 23.62 \% | 30.50 \% | 30.50 \% |
| 2022 | 42 | 42 | \$101,634 | $(\$ 28,265)$ | \$0 | \$0 | \$0 | \$0 | $(\$ 28,265)$ | 23.62 \% | 30.50 \% | 30.50 \% |
| 2023 | 43 | 43 | \$104,683 | (\$29,271) | \$0 | \$0 | \$0 | \$0 | (\$29,271) | 23.62 \% | 30.50 \% | 30.50 \% |
| 2024 | 44 | 44 | \$107,824 | $(\$ 30,155)$ | \$0 | \$0 | \$0 | \$0 | $(\$ 30,155)$ | 23.62 \% | 30.50 \% | 30.50 \% |
| 2025 | 45 | 45 | \$111,058 | $(\$ 31,066)$ | \$0 | \$0 | \$0 | \$0 | $(\$ 31,066)$ | 23.62 \% | 30.50 \% | 30.50 \% |
| 2026 | 46 | 46 | \$114,390 | $(\$ 32,004)$ | \$0 | \$0 | \$0 | \$0 | $(\$ 32,004)$ | 23.62 \% | 30.50 \% | 30.50 \% |
| 2027 | 47 | 47 | \$117,822 | $(\$ 32,970)$ | \$0 | \$0 | \$0 | \$0 | $(\$ 32,970)$ | 23.62 \% | 30.50 \% | 30.50 \% |
| 2028 | 48 | 48 | \$121,357 | $(\$ 33,966)$ | \$0 | \$0 | \$0 | \$0 | $(\$ 33,966)$ | 23.62 \% | 30.50 \% | 30.50 \% |
| 2029 | 49 | 49 | \$124,997 | $(\$ 34,991)$ | \$0 | \$0 | \$0 | \$0 | $(\$ 34,991)$ | 23.62 \% | 30.50 \% | 30.50 \% |
| 2030 | 50 | 50 | \$128,747 | $(\$ 36,047)$ | \$0 | \$0 | \$0 | \$0 | $(\$ 36,047)$ | 23.62 \% | 30.50 \% | 30.50 \% |
| 2031 | 51 | 51 | \$132,610 | $(\$ 37,135)$ | \$0 | \$0 | \$0 | \$0 | $(\$ 37,135)$ | 23.62 \% | 30.50 \% | 30.50 \% |
| 2032 | 52 | 52 | \$136,588 | $(\$ 38,255)$ | \$0 | \$0 | \$0 | \$0 | $(\$ 38,255)$ | 23.62 \% | 30.50 \% | 30.50 \% |
| 2033 | 53 | 53 | \$140,686 | $(\$ 39,409)$ | \$0 | \$0 | \$0 | \$0 | $(\$ 39,409)$ | 23.62 \% | 30.50 \% | 30.50 \% |
| 2034 | 54 | 54 | \$144,906 | $(\$ 40,597)$ | \$0 | \$0 | \$0 | \$0 | $(\$ 40,597)$ | 23.62 \% | 30.50 \% | 30.50 \% |
| 2035 | 55 | 55 | \$149,253 | $(\$ 41,822)$ | \$0 | \$0 | \$0 | \$0 | $(\$ 41,822)$ | 23.62 \% | 30.50 \% | 30.50 \% |
| 2036 | 56 | 56 | \$153,731 | $(\$ 43,082)$ | \$0 | \$0 | \$0 | \$0 | $(\$ 43,082)$ | 23.62 \% | 30.50 \% | 30.50 \% |
| 2037 | 57 | 57 | \$158,343 | $(\$ 44,381)$ | \$0 | \$0 | \$0 | \$0 | $(\$ 44,381)$ | 23.62 \% | 30.50 \% | 30.50 \% |
| 2038 | 58 | 58 | \$163,093 | $(\$ 45,719)$ | \$0 | \$0 | \$0 | \$0 | $(\$ 45,719)$ | 23.62 \% | 30.50 \% | 30.50 \% |
| 2039 | 59 | 59 | \$167,986 | $(\$ 47,097)$ | \$0 | \$0 | \$0 | \$0 | $(\$ 47,097)$ | 23.62 \% | 30.50 \% | 30.50 \% |
| 2040 | 60 | 60 | \$42,058 | $(\$ 3,432)$ | \$0 | \$449 | \$0 | \$0 | $(\$ 2,983)$ | 7.09 \% | 25.00 \% | 25.00 \% |
| 2041 | 61 | 61 | \$44,823 | $(\$ 3,911)$ | \$0 | \$449 | \$0 | \$0 | $(\$ 3,462)$ | 7.72 \% | 25.00 \% | 25.00 \% |
| 2042 | 62 | 62 | \$46,168 | $(\$ 4,028)$ | \$0 | \$449 | \$0 | \$0 | $(\$ 3,579)$ | 7.75 \% | 25.00 \% | 25.00 \% |
| 2043 | 63 | 63 | \$47,553 | $(\$ 4,149)$ | \$0 | \$449 | \$0 | \$0 | $(\$ 3,700)$ | 7.78 \% | 25.00 \% | 25.00 \% |
| 2044 | 64 | 64 | \$48,979 | $(\$ 4,274)$ | \$0 | \$449 | \$0 | \$0 | $(\$ 3,825)$ | 7.81 \% | 25.00 \% | 25.00 \% |
| 2045 | 65 | 65 | \$64,579 | $(\$ 7,935)$ | \$3,529 | \$449 | \$0 | \$0 | $(\$ 3,957)$ | 6.13 \% | 25.00 \% | 25.00 \% |
| 2046 | 66 | 66 | \$67,840 | $(\$ 8,503)$ | \$3,634 | \$449 | \$0 | \$0 | $(\$ 4,420)$ | 6.52 \% | 25.00 \% | 25.00 \% |
| 2047 | 67 | 67 | \$69,875 | $(\$ 8,759)$ | \$3,743 | \$449 | \$0 | \$0 | $(\$ 4,566)$ | 6.53 \% | 25.00 \% | 25.00 \% |
| 2048 | 68 | 68 | \$71,971 | $(\$ 9,021)$ | \$3,856 | \$449 | \$0 | \$0 | $(\$ 4,716)$ | $6.55 \%$ | 25.00 \% | 25.00 \% |
| 2049 | 69 | 69 | \$74,130 | $(\$ 9,292)$ | \$3,971 | \$449 | \$0 | \$0 | (\$4,871) | 6.57 \% | 25.00 \% | 25.00 \% |
| 2050 | 70 | 70 | \$76,354 | $(\$ 9,571)$ | \$4,091 | \$449 | \$0 | \$0 | (\$5,031) | 6.59 \% | 25.00 \% | 25.00 \% |
| 2051 | 71 | 71 | \$78,645 | $(\$ 9,858)$ | \$4,213 | \$449 | \$0 | \$0 | $(\$ 5,195)$ | 6.61 \% | 25.00 \% | 25.00 \% |
| 2052 | 72 | 72 | \$135,993 | $(\$ 24,506)$ | \$4,340 | \$449 | $(\$ 1,317)$ | \$0 | $(\$ 21,034)$ | 15.47 \% | 30.50 \% | 34.25 \% |
| 2053 | 73 | 73 | \$139,436 | $(\$ 25,047)$ | \$4,470 | \$449 | $(\$ 1,332)$ | \$0 | $(\$ 21,460)$ | 15.39 \% | 30.50 \% | 34.25 \% |
| 2054 | 74 | 74 | \$142,974 | $(\$ 25,602)$ | \$4,604 | \$449 | $(\$ 1,348)$ | \$0 | $(\$ 21,897)$ | 15.32 \% | 30.50 \% | 34.25 \% |
| 2055 | 75 | 75 | \$146,599 | $(\$ 26,167)$ | \$4,742 | \$449 | $(\$ 1,364)$ | \$0 | $(\$ 22,340)$ | 15.24 \% | 30.50 \% | 34.25 \% |
| 2056 | 76 | 76 | \$150,301 | $(\$ 26,740)$ | \$4,884 | \$449 | $(\$ 1,378)$ | \$0 | $(\$ 22,785)$ | 15.16 \% | 30.50 \% | 34.25 \% |
| 2057 | 77 | 77 | \$154,068 | $(\$ 27,316)$ | \$5,031 | \$449 | $(\$ 1,392)$ | \$0 | $(\$ 23,228)$ | 15.08 \% | 30.50 \% | 34.25 \% |
| 2058 | 78 | 78 | \$158,089 | $(\$ 27,952)$ | \$5,182 | \$449 | $(\$ 1,411)$ | \$0 | $(\$ 23,732)$ | 15.01 \% | 30.50 \% | 34.25 \% |
| 2059 | 79 | 79 | \$162,035 | $(\$ 28,548)$ | \$5,337 | \$449 | $(\$ 1,424)$ | \$0 | $(\$ 24,185)$ | 14.93 \% | 30.50 \% | 34.25 \% |
| 2060 | 80 | 80 | \$166,194 | $(\$ 29,190)$ | \$5,497 | \$449 | $(\$ 1,440)$ | \$0 | $(\$ 24,684)$ | 14.85 \% | 30.50 \% | 34.25 \% |

## Summary

| Retirement |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2040 | 60 | 60 | \$42,058 | $(\$ 3,432)$ | \$0 | \$449 | \$0 | \$0 | $(\$ 2,983)$ | 7.09 \% | 25.00 \% | 25.00 \% |
| Passive Retirement |  |  |  |  |  |  |  |  |  |  |  |  |
| 2055 | 75 | 75 | \$146,599 | $(\$ 26,167)$ | \$4,742 | \$449 | $(\$ 1,364)$ | \$0 | $(\$ 22,340)$ | 15.24 \% | 30.50 \% | 34.25 \% |
| Client Assumed Life Expectancy |  |  |  |  |  |  |  |  |  |  |  |  |
| 2070 | 90 | 90 | \$213,700 | $(\$ 36,286)$ | \$7,388 | \$449 | (\$1,573) | \$0 | $(\$ 30,022)$ | 14.05 \% | 30.50 \% | 34.25 \% |
| Spouse Assumed Life Expectancy |  |  |  |  |  |  |  |  |  |  |  |  |
| 2070 | 90 | 90 | \$213,700 | $(\$ 36,286)$ | \$7,388 | \$449 | $(\$ 1,573)$ | \$0 | $(\$ 30,022)$ | 14.05 \% | 30.50 \% | 34.25 \% |

## Values are estimated based on your assumed rate of return

| Year | Client | Spouse | Investment Deposits |  |  | Investment Withdrawals |  |  |  | Investment Values |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Annual Deposits | Estimated Tax Savings | Investment Growth | Required Minimum | Income Needs | Tax Withdrawal | Witholding Tax | Investment Value | Deferred Tax | After-Tax Value |
| 2020 | 40 | 40 | \$8,400 | $(\$ 2,562)$ | \$15,190 | \$0 | \$0 | \$0 | \$0 | \$323,590 | $(\$ 155,323)$ | \$168,267 |
| 2021 | 41 | 41 | \$8,652 | $(\$ 2,639)$ | \$16,376 | \$0 | \$0 | \$0 | \$0 | \$348,618 | $(\$ 167,337)$ | \$181,281 |
| 2022 | 42 | 42 | \$8,912 | $(\$ 2,718)$ | \$17,633 | \$0 | \$0 | \$0 | \$0 | \$375,162 | $(\$ 180,078)$ | \$195,084 |
| 2023 | 43 | 43 | \$9,179 | $(\$ 2,800)$ | \$18,966 | \$0 | \$0 | \$0 | \$0 | \$403,307 | $(\$ 193,587)$ | \$209,720 |
| 2024 | 44 | 44 | \$9,454 | $(\$ 2,884)$ | \$20,379 | \$0 | \$0 | \$0 | \$0 | \$433,141 | $(\$ 207,908)$ | \$225,233 |
| 2025 | 45 | 45 | \$9,738 | $(\$ 2,970)$ | \$21,878 | \$0 | \$0 | \$0 | \$0 | \$464,756 | $(\$ 223,083)$ | \$241,673 |
| 2026 | 46 | 46 | \$10,030 | $(\$ 3,059)$ | \$23,465 | \$0 | \$0 | \$0 | \$0 | \$498,251 | $(\$ 239,161)$ | \$259,091 |
| 2027 | 47 | 47 | \$10,331 | $(\$ 3,151)$ | \$25,146 | \$0 | \$0 | \$0 | \$0 | \$533,729 | $(\$ 256,190)$ | \$277,539 |
| 2028 | 48 | 48 | \$10,641 | $(\$ 3,245)$ | \$26,927 | \$0 | \$0 | \$0 | \$0 | \$571,297 | $(\$ 274,222)$ | \$297,074 |
| 2029 | 49 | 49 | \$10,960 | $(\$ 3,343)$ | \$28,813 | \$0 | \$0 | \$0 | \$0 | \$611,070 | $(\$ 293,314)$ | \$317,756 |
| 2030 | 50 | 50 | \$11,289 | $(\$ 3,443)$ | \$30,809 | \$0 | \$0 | \$0 | \$0 | \$653,168 | $(\$ 313,520)$ | \$339,647 |
| 2031 | 51 | 51 | \$11,628 | $(\$ 3,546)$ | \$32,921 | \$0 | \$0 | \$0 | \$0 | \$697,717 | (\$334,904) | \$362,813 |
| 2032 | 52 | 52 | \$11,976 | $(\$ 3,653)$ | \$35,157 | \$0 | \$0 | \$0 | \$0 | \$744,850 | $(\$ 357,528)$ | \$387,322 |
| 2033 | 53 | 53 | \$12,336 | $(\$ 3,762)$ | \$37,522 | \$0 | \$0 | \$0 | \$0 | \$794,707 | $(\$ 381,459)$ | \$413,248 |
| 2034 | 54 | 54 | \$12,706 | $(\$ 3,875)$ | \$40,023 | \$0 | \$0 | \$0 | \$0 | \$847,436 | $(\$ 406,769)$ | \$440,667 |
| 2035 | 55 | 55 | \$13,087 | $(\$ 3,992)$ | \$42,668 | \$0 | \$0 | \$0 | \$0 | \$903,190 | $(\$ 433,531)$ | \$469,659 |
| 2036 | 56 | 56 | \$13,480 | $(\$ 4,111)$ | \$45,464 | \$0 | \$0 | \$0 | \$0 | \$962,134 | $(\$ 461,824)$ | \$500,310 |
| 2037 | 57 | 57 | \$13,884 | $(\$ 4,235)$ | \$48,421 | \$0 | \$0 | \$0 | \$0 | \$1,024,439 | $(\$ 491,731)$ | \$532,708 |
| 2038 | 58 | 58 | \$14,300 | $(\$ 4,362)$ | \$51,545 | \$0 | \$0 | \$0 | \$0 | \$1,090,284 | $(\$ 523,336)$ | \$566,948 |
| 2039 | 59 | 59 | \$14,729 | (\$4,492) | \$54,847 | \$0 | \$0 | \$0 | \$0 | \$1,159,861 | $(\$ 556,733)$ | \$603,128 |
| 2040 | 60 | 60 | \$0 | \$0 | \$57,991 | \$0 | \$0 | \$0 | \$0 | \$1,217,852 | $(\$ 584,569)$ | \$633,283 |
| 2041 | 61 | 61 | \$0 | \$0 | \$60,891 | \$0 | \$0 | \$0 | \$0 | \$1,278,743 | $(\$ 613,796)$ | \$664,946 |
| 2042 | 62 | 62 | \$0 | \$0 | \$63,935 | \$0 | \$0 | \$0 | \$0 | \$1,342,678 | $(\$ 644,485)$ | \$698,192 |
| 2043 | 63 | 63 | \$0 | \$0 | \$67,132 | \$0 | \$0 | \$0 | \$0 | \$1,409,810 | $(\$ 676,709)$ | \$733,101 |
| 2044 | 64 | 64 | \$0 | \$0 | \$70,488 | \$0 | \$0 | \$0 | \$0 | \$1,480,298 | $(\$ 710,543)$ | \$769,755 |
| 2045 | 65 | 65 | \$0 | \$0 | \$74,013 | \$0 | \$0 | \$0 | \$0 | \$1,554,310 | $(\$ 746,069)$ | \$808,241 |
| 2046 | 66 | 66 | \$0 | \$0 | \$77,713 | \$0 | \$0 | \$0 | \$0 | \$1,632,024 | $(\$ 783,371)$ | \$848,652 |
| 2047 | 67 | 67 | \$0 | \$0 | \$81,599 | \$0 | \$0 | \$0 | \$0 | \$1,713,622 | $(\$ 822,539)$ | \$891,084 |
| 2048 | 68 | 68 | \$0 | \$0 | \$85,678 | \$0 | \$0 | \$0 | \$0 | \$1,799,301 | $(\$ 863,664)$ | \$935,636 |
| 2049 | 69 | 69 | \$0 | \$0 | \$89,962 | \$0 | \$0 | \$0 | \$0 | \$1,889,263 | $(\$ 906,846)$ | \$982,417 |
| 2050 | 70 | 70 | \$0 | \$0 | \$94,460 | \$0 | \$0 | \$0 | \$0 | \$1,983,723 | $(\$ 952,187)$ | \$1,031,536 |
| 2051 | 71 | 71 | \$0 | \$0 | \$99,183 | \$0 | \$0 | \$0 | \$0 | \$2,082,906 | $(\$ 999,795)$ | \$1,083,111 |
| 2052 | 72 | 72 | \$0 | \$0 | \$101,186 | \$109,977 | \$109,977 | \$0 | \$0 | \$2,074,115 | $(\$ 995,575)$ | \$1,078,540 |
| 2053 | 73 | 73 | \$0 | \$0 | \$100,692 | \$112,002 | \$112,002 | \$0 | \$0 | \$2,062,804 | $(\$ 990,146)$ | \$1,072,658 |
| 2054 | 74 | 74 | \$0 | \$0 | \$100,071 | \$114,073 | \$114,073 | \$0 | \$0 | \$2,048,802 | $(\$ 983,425)$ | \$1,065,377 |
| 2055 | 75 | 75 | \$0 | \$0 | \$99,314 | \$116,167 | \$116,167 | \$0 | \$0 | \$2,031,949 | $(\$ 975,336)$ | \$1,056,613 |
| 2056 | 76 | 76 | \$0 | \$0 | \$98,415 | \$118,259 | \$118,259 | \$0 | \$0 | \$2,012,105 | $(\$ 965,810)$ | \$1,046,295 |
| 2057 | 77 | 77 | \$0 | \$0 | \$97,368 | \$120,324 | \$120,324 | \$0 | \$0 | \$1,989,149 | $(\$ 954,791)$ | \$1,034,357 |
| 2058 | 78 | 78 | \$0 | \$0 | \$96,155 | \$122,730 | \$122,730 | \$0 | \$0 | \$1,962,574 | $(\$ 942,035)$ | \$1,020,538 |
| 2059 | 79 | 79 | \$0 | \$0 | \$94,770 | \$124,820 | \$124,820 | \$0 | \$0 | \$1,932,524 | $(\$ 927,612)$ | \$1,004,913 |
| 2060 | 80 | 80 | \$0 | \$0 | \$93,205 | \$127,160 | \$127,160 | \$0 | \$0 | \$1,898,569 | $(\$ 911,313)$ | \$987,256 |

## Summary

| Retirement |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2040 | 60 | 60 | \$0 | \$0 | \$57,991 | \$0 | \$0 | \$0 | \$0 | \$1,217,852 | $(\$ 584,569)$ | \$633,283 |
| Passive Retirement |  |  |  |  |  |  |  |  |  |  |  |  |
| 2055 | 75 | 75 | \$0 | \$0 | \$99,314 | \$116,167 | \$116,167 | \$0 | \$0 | \$2,031,949 | $(\$ 975,336)$ | \$1,056,613 |
| Client Assumed Life Expectancy |  |  |  |  |  |  |  |  |  |  |  |  |
| 2070 | 90 | 90 | \$0 | \$0 | \$64,891 | \$151,592 | \$151,592 | \$0 | \$0 | \$1,292,659 | (\$620,476) | \$672,183 |
| Spouse Assumed Life Expectancy |  |  |  |  |  |  |  |  |  |  |  |  |
| 2070 | 90 | 90 | \$0 | \$0 | \$64,891 | \$151,592 | \$151,592 | \$0 | \$0 | \$1,292,659 | $(\$ 620,476)$ | \$672,183 |

## Values are estimated based on your assumed rate of return

| Year | Client | Spouse | Investment Deposits |  |  | Investment Withdrawals |  |  | Investment Values |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Annual Deposits | Investment Growth | Taxable Portion | Income Needs | Tax <br> Withdrawal | Total <br> Withdrawal | Investment Value | TFSA <br> Balance | Deferred Tax | After-Tax Value |
| 2020 | 40 | 40 | \$3,600 | \$2,282 | \$0 | \$0 | \$0 | \$0 | \$49,882 | \$49,882 | \$0 | \$49,882 |
| 2021 | 41 | 41 | \$3,708 | \$2,578 | \$0 | \$0 | \$0 | \$0 | \$56,168 | \$56,168 | \$0 | \$56,168 |
| 2022 | 42 | 42 | \$3,819 | \$2,895 | \$0 | \$0 | \$0 | \$0 | \$62,882 | \$62,882 | \$0 | \$62,882 |
| 2023 | 43 | 43 | \$3,934 | \$3,233 | \$0 | \$0 | \$0 | \$0 | \$70,049 | \$70,049 | \$0 | \$70,049 |
| 2024 | 44 | 44 | \$4,052 | \$3,594 | \$0 | \$0 | \$0 | \$0 | \$77,696 | \$77,696 | \$0 | \$77,696 |
| 2025 | 45 | 45 | \$4,173 | \$3,979 | \$0 | \$0 | \$0 | \$0 | \$85,848 | \$85,848 | \$0 | \$85,848 |
| 2026 | 46 | 46 | \$4,299 | \$4,390 | \$0 | \$0 | \$0 | \$0 | \$94,537 | \$94,537 | \$0 | \$94,537 |
| 2027 | 47 | 47 | \$4,428 | \$4,827 | \$0 | \$0 | \$0 | \$0 | \$103,792 | \$103,792 | \$0 | \$103,792 |
| 2028 | 48 | 48 | \$4,560 | \$5,293 | \$0 | \$0 | \$0 | \$0 | \$113,645 | \$113,645 | \$0 | \$113,645 |
| 2029 | 49 | 49 | \$19,560 | \$5,789 | \$0 | \$0 | \$0 | \$0 | \$138,994 | \$124,131 | \$0 | \$138,994 |
| 2030 | 50 | 50 | \$24,130 | \$7,059 | \$0 | \$0 | \$0 | \$0 | \$170,184 | \$150,892 | \$0 | \$170,184 |
| 2031 | 51 | 51 | \$24,849 | \$8,622 | \$0 | \$0 | \$0 | \$0 | \$203,656 | \$183,789 | \$0 | \$203,656 |
| 2032 | 52 | 52 | \$25,590 | \$10,299 | \$0 | \$0 | \$0 | \$0 | \$239,545 | \$219,087 | \$0 | \$239,545 |
| 2033 | 53 | 53 | \$26,353 | \$12,097 | \$0 | \$0 | \$0 | \$0 | \$277,995 | \$256,929 | \$0 | \$277,995 |
| 2034 | 54 | 54 | \$27,139 | \$14,023 | \$0 | \$0 | \$0 | \$0 | \$319,157 | \$297,463 | \$0 | \$319,157 |
| 2035 | 55 | 55 | \$27,949 | \$16,085 | \$0 | \$0 | \$0 | \$0 | \$363,191 | \$340,851 | \$0 | \$363,191 |
| 2036 | 56 | 56 | \$28,782 | \$18,290 | \$0 | \$0 | \$0 | \$0 | \$410,263 | \$387,258 | \$0 | \$410,263 |
| 2037 | 57 | 57 | \$29,641 | \$20,648 | \$0 | \$0 | \$0 | \$0 | \$460,552 | \$436,861 | \$0 | \$460,552 |
| 2038 | 58 | 58 | \$30,526 | \$23,166 | \$0 | \$0 | \$0 | \$0 | \$514,244 | \$489,847 | \$0 | \$514,244 |
| 2039 | 59 | 59 | \$31,437 | \$25,855 | \$0 | \$0 | \$0 | \$0 | \$571,535 | \$546,411 | \$0 | \$571,535 |
| 2040 | 60 | 60 | \$4,928 | \$26,788 | \$0 | \$75,676 | \$0 | \$75,676 | \$527,576 | \$527,576 | \$0 | \$527,576 |
| 2041 | 61 | 61 | \$0 | \$24,173 | \$0 | \$75,191 | \$3,683 | \$78,874 | \$472,875 | \$472,875 | \$0 | \$472,875 |
| 2042 | 62 | 62 | \$0 | \$22,507 | \$0 | \$33,845 | \$4,532 | \$38,377 | \$457,005 | \$457,005 | \$0 | \$457,005 |
| 2043 | 63 | 63 | \$0 | \$21,060 | \$0 | \$36,437 | \$16,197 | \$52,634 | \$425,431 | \$425,431 | \$0 | \$425,431 |
| 2044 | 64 | 64 | \$0 | \$19,406 | \$0 | \$39,112 | \$16,266 | \$55,378 | \$389,460 | \$389,460 | \$0 | \$389,460 |
| 2045 | 65 | 65 | \$0 | \$18,290 | \$0 | \$13,611 | \$16,336 | \$29,947 | \$377,802 | \$377,802 | \$0 | \$377,802 |
| 2046 | 66 | 66 | \$0 | \$17,724 | \$0 | \$12,966 | \$16,331 | \$29,297 | \$366,229 | \$366,229 | \$0 | \$366,229 |
| 2047 | 67 | 67 | \$0 | \$17,049 | \$0 | \$14,954 | \$17,205 | \$32,159 | \$351,119 | \$351,119 | \$0 | \$351,119 |
| 2048 | 68 | 68 | \$0 | \$16,232 | \$0 | \$17,007 | \$17,320 | \$34,327 | \$333,024 | \$333,024 | \$0 | \$333,024 |
| 2049 | 69 | 69 | \$0 | \$15,265 | \$0 | \$19,128 | \$17,437 | \$36,565 | \$311,724 | \$311,724 | \$0 | \$311,724 |
| 2050 | 70 | 70 | \$0 | \$14,135 | \$0 | \$21,318 | \$17,555 | \$38,874 | \$286,985 | \$286,985 | \$0 | \$286,985 |
| 2051 | 71 | 71 | \$0 | \$11,652 | \$0 | \$67,438 | \$17,676 | \$85,114 | \$213,523 | \$213,523 | \$0 | \$213,523 |
| 2052 | 72 | 72 | \$0 | \$10,329 | \$0 | \$0 | \$6,930 | \$6,930 | \$216,922 | \$216,922 | \$0 | \$216,922 |
| 2053 | 73 | 73 | \$0 | \$9,571 | \$0 | \$0 | \$25,491 | \$25,491 | \$201,002 | \$201,002 | \$0 | \$201,002 |
| 2054 | 74 | 74 | \$0 | \$8,741 | \$0 | \$0 | \$26,186 | \$26,186 | \$183,557 | \$183,557 | \$0 | \$183,557 |
| 2055 | 75 | 75 | \$0 | \$7,834 | \$0 | \$0 | \$26,863 | \$26,863 | \$164,528 | \$164,528 | \$0 | \$164,528 |
| 2056 | 76 | 76 | \$0 | \$6,847 | \$0 | \$0 | \$27,593 | \$27,593 | \$143,782 | \$143,782 | \$0 | \$143,782 |
| 2057 | 77 | 77 | \$0 | \$5,772 | \$0 | \$0 | \$28,339 | \$28,339 | \$121,215 | \$121,215 | \$0 | \$121,215 |
| 2058 | 78 | 78 | \$0 | \$4,606 | \$0 | \$0 | \$29,102 | \$29,102 | \$96,719 | \$96,719 | \$0 | \$96,719 |
| 2059 | 79 | 79 | \$0 | \$3,340 | \$0 | \$0 | \$29,908 | \$29,908 | \$70,151 | \$70,151 | \$0 | \$70,151 |
| 2060 | 80 | 80 | \$0 | \$1,972 | \$0 | \$0 | \$30,709 | \$30,709 | \$41,414 | \$41,414 | \$0 | \$41,414 |

## Summary

| Retirement |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2040 | 60 | 60 | \$4,928 | \$26,788 | \$0 | \$75,676 | \$0 | \$75,676 | \$527,576 | \$527,576 | \$0 | \$527,576 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2055 | 75 | 75 | \$0 | \$7,834 | \$0 | \$0 | \$26,863 | \$26,863 | \$164,528 | \$164,528 | \$0 | \$164,528 |
| Client Assumed Life Expectancy |  |  |  |  |  |  |  |  |  |  |  |  |
| 2070 | 90 | 90 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Spouse Assumed Life Expectancy |  |  |  |  |  |  |  |  |  |  |  |  |
| 2070 | 90 | 90 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |

## Values are estimated based on your assumed rate of return

| Year | Client | Spouse | Investment Deposits |  |  |  | Investment Withdrawals |  |  | Investment Values |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Annual Deposits | Investment Growth | Taxable Portion | Annual RDTOH | Income Needs | Tax <br> Withdrawal | Life Insurance Premiums | Investment Value | Deferred Tax | After-Tax Value |
| 2020 | 40 | 40 | \$15,000 | \$24,250 | \$22,050 | \$6,763 | \$0 | \$10,732 | \$15,000 | \$513,518 | (\$119,323) | \$394,195 |
| 2021 | 41 | 41 | \$15,450 | \$24,926 | \$14,956 | \$4,587 | \$0 | \$7,279 | \$15,000 | \$531,615 | $(\$ 120,657)$ | \$410,958 |
| 2022 | 42 | 42 | \$15,914 | \$25,831 | \$15,498 | \$4,753 | \$0 | \$7,543 | \$15,000 | \$550,816 | $(\$ 122,040)$ | \$428,776 |
| 2023 | 43 | 43 | \$16,391 | \$26,791 | \$16,074 | \$4,930 | \$0 | \$7,823 | \$15,000 | \$571,175 | $(\$ 123,475)$ | \$447,700 |
| 2024 | 44 | 44 | \$16,883 | \$27,809 | \$16,685 | \$5,117 | \$0 | \$8,121 | \$15,000 | \$592,745 | (\$124,963) | \$467,782 |
| 2025 | 45 | 45 | \$17,389 | \$28,887 | \$17,332 | \$5,316 | \$0 | \$8,436 | \$15,000 | \$615,586 | (\$126,510) | \$489,076 |
| 2026 | 46 | 46 | \$17,911 | \$30,029 | \$18,018 | \$5,526 | \$0 | \$8,769 | \$15,000 | \$639,757 | $(\$ 128,118)$ | \$511,639 |
| 2027 | 47 | 47 | \$18,448 | \$31,238 | \$18,743 | \$5,748 | \$0 | \$9,122 | \$15,000 | \$665,321 | $(\$ 129,790)$ | \$535,531 |
| 2028 | 48 | 48 | \$19,002 | \$32,516 | \$19,510 | \$5,984 | \$0 | \$9,495 | \$15,000 | \$692,343 | $(\$ 131,531)$ | \$560,812 |
| 2029 | 49 | 49 | \$19,572 | \$33,867 | \$20,320 | \$6,232 | \$0 | \$9,890 | \$15,000 | \$720,892 | $(\$ 133,344)$ | \$587,548 |
| 2030 | 50 | 50 | \$20,159 | \$35,295 | \$21,177 | \$6,495 | \$0 | \$10,307 | \$15,000 | \$751,039 | (\$135,234) | \$615,805 |
| 2031 | 51 | 51 | \$20,764 | \$36,802 | \$22,081 | \$6,772 | \$0 | \$10,747 | \$15,000 | \$782,857 | $(\$ 137,204)$ | \$645,653 |
| 2032 | 52 | 52 | \$21,386 | \$38,393 | \$23,036 | \$7,065 | \$0 | \$11,211 | \$15,000 | \$816,425 | $(\$ 139,259)$ | \$677,166 |
| 2033 | 53 | 53 | \$22,028 | \$40,071 | \$24,043 | \$7,374 | \$0 | \$11,702 | \$15,000 | \$851,823 | $(\$ 141,405)$ | \$710,418 |
| 2034 | 54 | 54 | \$22,689 | \$41,841 | \$25,105 | \$7,700 | \$0 | \$12,218 | \$15,000 | \$889,134 | $(\$ 143,645)$ | \$745,490 |
| 2035 | 55 | 55 | \$23,370 | \$43,707 | \$26,224 | \$8,043 | \$0 | \$12,763 | \$15,000 | \$928,447 | $(\$ 145,985)$ | \$782,463 |
| 2036 | 56 | 56 | \$24,071 | \$45,672 | \$27,403 | \$8,405 | \$0 | \$13,337 | \$15,000 | \$969,853 | $(\$ 148,430)$ | \$821,423 |
| 2037 | 57 | 57 | \$24,793 | \$47,743 | \$28,646 | \$8,786 | \$0 | \$13,942 | \$15,000 | \$1,013,446 | (\$150,986) | \$862,461 |
| 2038 | 58 | 58 | \$25,536 | \$49,922 | \$29,953 | \$9,187 | \$0 | \$14,578 | \$15,000 | \$1,059,327 | $(\$ 153,658)$ | \$905,669 |
| 2039 | 59 | 59 | \$26,303 | \$52,216 | \$31,330 | \$9,609 | \$0 | \$15,248 | \$15,000 | \$1,107,598 | $(\$ 156,454)$ | \$951,144 |
| 2040 | 60 | 60 | \$0 | \$55,378 | \$33,227 | \$10,191 | \$26,598 | \$5,981 | \$0 | \$1,130,397 | (\$159,419) | \$970,979 |
| 2041 | 61 | 61 | \$0 | \$56,518 | \$33,911 | \$10,400 | \$27,145 | \$6,104 | \$0 | \$1,153,666 | (\$162,445) | \$991,222 |
| 2042 | 62 | 62 | \$0 | \$57,682 | \$34,609 | \$10,615 | \$27,704 | \$6,230 | \$0 | \$1,177,414 | (\$165,533) | \$1,011,882 |
| 2043 | 63 | 63 | \$0 | \$58,869 | \$35,321 | \$10,833 | \$28,274 | \$6,358 | \$0 | \$1,201,651 | $(\$ 168,684)$ | \$1,032,967 |
| 2044 | 64 | 64 | \$0 | \$60,081 | \$36,048 | \$11,056 | \$28,856 | \$6,489 | \$0 | \$1,226,387 | (\$171,901) | \$1,054,486 |
| 2045 | 65 | 65 | \$0 | \$61,317 | \$36,790 | \$11,284 | \$29,450 | \$6,622 | \$0 | \$1,251,632 | $(\$ 175,184)$ | \$1,076,448 |
| 2046 | 66 | 66 | \$0 | \$62,580 | \$37,548 | \$11,516 | \$30,057 | \$6,759 | \$0 | \$1,277,396 | (\$178,534) | \$1,098,862 |
| 2047 | 67 | 67 | \$0 | \$63,868 | \$38,321 | \$11,753 | \$30,675 | \$6,898 | \$0 | \$1,303,691 | (\$181,953) | \$1,121,738 |
| 2048 | 68 | 68 | \$0 | \$65,183 | \$39,110 | \$11,995 | \$31,307 | \$7,040 | \$0 | \$1,330,527 | $(\$ 185,443)$ | \$1,145,084 |
| 2049 | 69 | 69 | \$0 | \$66,524 | \$39,915 | \$12,242 | \$31,951 | \$7,185 | \$0 | \$1,357,916 | $(\$ 189,004)$ | \$1,168,911 |
| 2050 | 70 | 70 | \$0 | \$67,894 | \$40,736 | \$12,494 | \$32,609 | \$7,333 | \$0 | \$1,385,868 | $(\$ 192,639)$ | \$1,193,229 |
| 2051 | 71 | 71 | \$0 | \$69,291 | \$41,575 | \$12,751 | \$33,280 | \$7,483 | \$0 | \$1,414,396 | $(\$ 196,349)$ | \$1,218,047 |
| 2052 | 72 | 72 | \$0 | \$70,718 | \$42,431 | \$13,013 | \$0 | \$20,651 | \$0 | \$1,464,462 | $(\$ 200,135)$ | \$1,264,328 |
| 2053 | 73 | 73 | \$0 | \$73,221 | \$43,933 | \$13,474 | \$1,215 | \$20,916 | \$0 | \$1,515,552 | (\$204,055) | \$1,311,497 |
| 2054 | 74 | 74 | \$0 | \$75,775 | \$45,465 | \$13,944 | \$2,541 | \$21,154 | \$0 | \$1,567,631 | $(\$ 208,112)$ | \$1,359,520 |
| 2055 | 75 | 75 | \$0 | \$78,379 | \$47,027 | \$14,423 | \$3,946 | \$21,377 | \$0 | \$1,620,688 | $(\$ 212,308)$ | \$1,408,381 |
| 2056 | 76 | 76 | \$0 | \$81,032 | \$48,619 | \$14,911 | \$5,457 | \$21,572 | \$0 | \$1,674,692 | $(\$ 216,646)$ | \$1,458,045 |
| 2057 | 77 | 77 | \$0 | \$83,732 | \$50,239 | \$15,408 | \$7,104 | \$21,730 | \$0 | \$1,729,590 | $(\$ 221,129)$ | \$1,508,461 |
| 2058 | 78 | 78 | \$0 | \$86,477 | \$51,886 | \$15,913 | \$8,520 | \$21,989 | \$0 | \$1,785,559 | (\$225,759) | \$1,559,800 |
| 2059 | 79 | 79 | \$0 | \$89,275 | \$53,565 | \$16,428 | \$10,368 | \$22,098 | \$0 | \$1,842,368 | $(\$ 230,538)$ | \$1,611,830 |
| 2060 | 80 | 80 | \$0 | \$92,116 | \$55,269 | \$16,951 | \$12,083 | \$22,270 | \$0 | \$1,900,130 | (\$235,470) | \$1,664,661 |

## Summary

| Retirement |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2040 | 60 | 60 | \$0 | \$55,378 | \$33,227 | \$10,191 | \$26,598 | \$5,981 | \$0 | \$1,130,397 | (\$159,419) | \$970,979 |
| Passive Retirement |  |  |  |  |  |  |  |  |  |  |  |  |
| 2055 | 75 | 75 | \$0 | \$78,379 | \$47,027 | \$14,423 | \$3,946 | \$21,377 | \$0 | \$1,620,688 | $(\$ 212,308)$ | \$1,408,381 |
| Client Assumed Life Expectancy |  |  |  |  |  |  |  |  |  |  |  |  |
| 2070 | 90 | 90 | \$0 | \$106,431 | \$80,370 | \$22,117 | \$35,540 | \$52,306 | \$0 | \$2,201,348 | (\$150,709) | \$2,050,639 |
| Spouse Assumed Life Expectancy |  |  |  |  |  |  |  |  |  |  |  |  |
| 2070 | 90 | 90 | \$0 | \$106,431 | \$80,370 | \$22,117 | \$35,540 | \$52,306 | \$0 | \$2,201,348 | (\$150,709) | \$2,050,639 |

Important ~ The calculations or other information generated by RazorPlan regarding the likelihood of various investment outcomes are hypothetical in nature, do not reflect actual investment results and are not guarantees of future results.

Criteria, Assumptions, Methodology, and Limitations of the Assessment ~ The assumptions used in this analysis are based on information provided and reviewed by you. Those assumptions must be reconsidered on a frequent basis to ensure the results are adjusted accordingly. The smallest of changes in assumptions can have a dramatic impact on the outcome of this analysis. Any inaccurate representation by you of any facts or assumptions used in this analysis invalidates the results.
This analysis does not constitute advice in the areas of legal, accounting or tax. It is your responsibility to consult
with the appropriate professionals in those areas either independently or in conjunction with this planning process.
Results May Vary With Each Use and Over Time ~ The results presented in this analysis are not predictions of actual results. Actual results may vary to a material degree due to external factors beyond the scope and control of this analysis. Historical data is used to produce future assumptions used in the analysis, such as rates of return. Past performance is not a guarantee or predictor of future performance.

Actual return rates and performance may vary to a significant degree from that represented in this analysis.
Investments Considered ~ This analysis does not consider the selection of individual securities; the analysis provides model portfolios. The results contained herein do not constitute an actual offer to buy, sell or recommend a particular investment or product. All investments are inherently risky. The asset classes and return rates used in the analysis are broad in nature.
The illustrations are not indicative of the future performance or actual investments, which will fluctuate

